

FSA Cooperative Purchasing Program



FSA25-VEL33.0: Pursuit, Administrative, & Other Vehicles Contract Packet



PROTECTING, LEADING & UNITING SINCE 1893

FLORIDA SHERIFFS ASSOCIATION

2617 Mahan Drive
Tallahassee, Florida 32308

p: (850) 877-2165 f: (850) 878-8665
fisheriffs.org    

NOTICE OF FINAL AWARD CONTRACT FSA25-VEL33.0: Pursuit, Administrative, and Other Vehicles

Date: October 1, 2025

To: All Prospective Bidders and Purchasers

From: Matt Dunagan, Executive Director
Sarrah Glassner, Deputy Executive Director of Administration
Megan Taber, Cooperative Purchasing Program Director

Re: Contract Number FSA25-VEL33.0 Pursuit, Administrative, and Other Vehicles: Contract Awards

We are pleased to announce that the Florida Sheriffs Association (FSA) has successfully completed its latest nationwide cooperative bid for Pursuit, Administrative, and Other Vehicles. This contract is in effect beginning October 1, 2025, through September 30, 2027.

This notification is for the Florida Sheriffs Association (FSA), Cooperative Purchasing Program (CPP) Intent to Award for contract FSA25-VEL33.0 :Pursuit, Administrative, and Other Vehicles. All bids were received in a timely manner, reviewed, and evaluated by the FSA and its Fleet Advisory Committee.

The contract specifications include:

- Administrative Sedans
- Armored Vehicles: Van Type
- Cab and Chassis Trucks: 1 Ton (DRW) 4x2
- Cab and Chassis Trucks: 1 Ton (DRW) 4x4
- Cab and Chassis Trucks: 15,000 lbs. GVWR (DRW) 4x2
- Cab and Chassis Trucks: 15,000 lbs. GVWR (DRW) 4x4
- Cargo & Passenger Vans Medium/High Roof
- Cargo & Passenger Vans Standard/Low Roof
- Electric & Plug-In Hybrid Electric Vehicles: Administrative Sedans & Vans
- Electric & Plug-In Hybrid Electric Vehicles: Pickup Trucks & Utility Vehicles
- Electric Bikes & Transporters: All-Terrain
- Electric Bikes & Transporters: Cargo
- Electric Bikes & Transporters: Commuter
- Electric Bikes & Transporters: Emergency Response

- Electric Bikes & Transporters: Patrol
- Pickup Trucks – 4x2
- Pickup Trucks – 4x4
- Pursuit Rated Motorcycles
- Pursuit Rated Vehicles
- Special Service Vehicles
- Utility & Hybrid Utility Vehicles – 4x2
- Utility & Hybrid Utility Vehicles – 4x4 and AWD

The competitive process for this award began in March of 2025, when FSA Fleet Advisory Committee, bidders, and stakeholders provided input regarding automotive and equipment procurement needs. Specifications were developed based on prior years activity, and new additions were included based on feedback from the FSA Committee, bidders, and stakeholders.

Advertisements of the Invitation to Bid (ITB) were placed on the FSA website on March 28, 2025, and within the Florida Administrative Register on March 28, 2025, and May 1, 2025.

From the ITB, 38 bidders completed the pre-bid process. Of these respondents, 35 submitted bids. 33 responsive bidders were awarded after bids were evaluated by the FSA Fleet Advisory Committee and FSA staff.

The Florida Sheriffs Association Cooperative Purchasing Program has followed the Contract Terms and Conditions to procure this contract.

Contract prices are extended and guaranteed to any local government or political subdivision of the state, public educational institutions, other public agencies or authorities with the State of Florida, and other entities approved by the manufacturer to participate in this contract.

Out-of-state sales are permitted under this contract. All purchasers are bound by their local governing purchasing ordinances, rules and regulations.

All awarded vendors are governed by their manufacturer agreements and the Contract Terms and Conditions.

List of Intended Awards in Alphabetical Order:

- Alligator Alley Harley-Davidson
- American Road Group
- Bachrodt FT, LLC. dba Palmetto Ford of Miami
- Beck Chrysler Dodge Jeep
- Beck Ford Lincoln
- Bozard Ford
- Carl Black of Orlando, LLC.
- Crown Auto Group
- Duval Ford, LLC.
- ETR, LLC.
- Family Ford, Inc.

- Florida Transportation Systems, Inc.
- Garber Chevrolet Buick GMC, Inc.
- Garber Chrysler Dodge Truck, Inc.
- Garber Ford, Inc.
- Hardy Chevrolet GMC, Inc.
- Kelley Buick GMC, Inc.
- Matheny Fire & Emergency
- Recon Power Bikes
- Rush Truck Centers of Florida, Inc.
- SAG Cocoa, LLC. dba Cocoa Ford
- Seg Adventures, LLC.
- Seminole Toyota
- Step One Automotive dba CDJR Ft. Walton Beach
- Step One Automotive dba Ford Crestview
- Step One Automotive dba Kia Ft. Walton Beach
- Stingray Chevrolet
- Tallahassee BGC, LLC.
- Tallahassee CH, LCC.
- Tampa Truck Center
- Terry Taylor's DeLand Nissan, Inc.
- Treaty Oak Outdoors, LLC.
- Tropical Ford

The final award page document for all awarded bid items is attached.



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September 29, 2025

Addendum to Intent to Award for Bid FSA25-VEL33.0

Following the Intent to Award and subsequent notice of protests, the Florida Sheriffs Association (FSA) Cooperative Purchasing Program (CPP) discovered and affirmed that Specification 165 F-150 XL Regular Cab 4x2 and Specification 210 F-150 XL Regular Cab 4x4 had two options under the manufacturer's base specification for different wheelbases and engine sizes. Section 1.23 related to Clarification and Addendum offers direction to resolve this issue. In light of the clarification needed for these two specifications and to offer purchaser's the most accurate vehicle options, FSA issues this Addendum to the Intent to Award for Bid FSA25-VEL33.0.

1. Specification 165 will be offered as two separate awards. Specification 165 will represent wheelbase 122.5" and engine V8. Specification 312 will represent wheelbase 141" and engine V6. Therefore, the Intent to Award is amended to offer the following bidders this ranking based on lowest price:

| 165 | Pickup Trucks - 4x2 | Make: Ford Model: F-150 XL Regular Cab V8 (122.5" WB) Model #: F1K Model Upgrade/ Downgrade: Description: Refer FSA Base Specifications PDF document. Price/Percent: Both Brand Name/Equal Value/Service: Brand Name Only Internal #: | 1 | Each | No | | | | |
|-----|---------------------|--|---|------|----|-------------------------|-------------------------|-------------------------|-------------------------|
| 165 | | FAMILY FORD INC. Dallas, GA View Quote | | | | \$37,805.00 6.00000% | \$37,805.00 6.00000% | \$37,805.00 6.00000% | \$37,805.00 6.00000% |
| 165 | | TROPICAL FORD INC ORLANDO, FL View Quote | | | | \$36,607.00 3.25000% | \$36,607.00 3.25000% | \$36,607.00 3.25000% | \$36,607.00 3.25000% |
| 165 | | RUSH TRUCK CENTERS OF FLORIDA, INC ORLANDO, FL View Quote | | | | \$35,180.00 7.00000% | \$35,980.00 7.00000% | \$35,980.00 7.00000% | \$35,080.00 7.00000% |
| 165 | | Duval Ford LLC JACKSONVILLE, FL View Quote | | | | \$36,122.22 4.25000% | \$36,212.22 4.25000% | \$36,112.22 4.25000% | \$36,112.22 4.25000% |

| 312 | Pickup Trucks – 4x2 | Make: Ford Model: F-150 XL Regular Cab V6 (141" WB) Model #: F1X Model Upgrade/ Downgrade: Description: Refer FSA Base Specifications PDF document. Price/Percent: Both Brand Name/Equal Value/Service: Brand Name Only Internal #: | Each | No | | | | |
|-----|---------------------|--|-------------------------|-------------------------|-------------------------|-------------------------|--|--|
| 312 | | Step One Automotive dba Ford Crestview Crestview, FL View Quote | \$33,871.00 2.80000% | \$0.00 0.00000% | \$0.00 0.00000% | \$0.00 0.00000% | | |
| 312 | | SAG Cocoa, LLC dba Cocoa Ford COCOA, FL View Quote | \$33,763.00 2.71000% | \$33,445.00 2.14000% | \$33,319.00 1.75000% | \$33,495.00 2.25000% | | |
| 312 | | BOZARD FORD ST AUGUSTINE, FL View Quote | \$33,763.00 2.71000% | \$33,319.00 1.75000% | \$33,319.00 1.75000% | \$33,763.00 2.71000% | | |
| 312 | | Garber Ford Inc GREEN COVE SPRINGS, FL View Quote | \$35,052.00 2.60000% | \$34,852.00 2.00000% | \$34,961.00 2.00000% | \$35,052.00 2.00000% | | |

2. Specification 210 will be offered as two separate awards. Specification 210 will represent wheelbase 122.5" and engine V8. Specification 313 will represent wheelbase 141" and engine V6. Therefore, the Intent to Award is amended to offer the following bidders this ranking based on lowest price:

| 210 | Pickup Trucks – 4x4 | Make: Ford Model: F-150 XL Regular Cab V8 (122.5" WB) Model #: F1L Model Upgrade/ Downgrade: Description: Refer FSA Base Specifications PDF document. Price/Percent: Both Brand Name/Equal Value/Service: Brand Name Only Internal #: | 1 | Each | No | | | | |
|-----|---------------------|--|---|------|----|-------------------------|-------------------------|-------------------------|-------------------------|
| 210 | | TROPICAL FORD INC ORLANDO, FL View Quote | | | | \$41,049.00 3.30000% | \$41,049.00 3.30000% | \$41,049.00 3.30000% | \$41,049.00 3.30000% |
| 210 | | RUSH TRUCK CENTERS OF FLORIDA, INC ORLANDO, FL View Quote | | | | \$40,656.00 7.00000% | \$40,756.00 7.00000% | \$40,796.00 7.00000% | \$40,656.00 7.00000% |
| 210 | | Garber Ford Inc GREEN COVE SPRINGS, FL View Quote | | | | \$39,990.00 2.00000% | \$39,990.00 2.00000% | \$39,990.00 2.00000% | \$40,060.00 2.00000% |
| 210 | | Dual Ford LLC JACKSONVILLE, FL View Quote | | | | \$39,449.00 2.10000% | \$39,529.00 2.10000% | \$39,529.00 2.10000% | \$39,449.00 2.10000% |

| 313 | Pickup Trucks – 4x4 | Make: Ford Model: F-150 XL Regular Cab V6 (141" WB) Model #: F1L Model Upgrade/ Downgrade: Description: Refer FSA Base Specifications PDF document. Price/Percent: Both Brand Name/Equal Value/Service: Brand Name Only Internal #: | 1 | Each | No | | | | |
|-----|---------------------|--|---|------|----|-------------------------|-------------------------|-------------------------|-------------------------|
| 313 | | Step One Automotive dba Ford Crestview Crestview, FL View Quote | | | | \$0.00 0.00000% | \$0.00 0.00000% | \$0.00 0.00000% | \$0.00 0.00000% |
| 313 | | FAMILY FORD INC. DALLAS, GA View Quote | | | | \$41,122.00 5.00000% | \$41,122.00 5.00000% | \$41,122.00 5.00000% | \$41,122.00 5.00000% |
| 313 | | SAG Cocoa, LLC dba Cocoa Ford COCOA, FL View Quote | | | | \$38,395.00 2.86000% | \$38,049.00 1.92000% | \$37,872.00 1.45000% | \$38,059.00 2.05000% |
| 313 | | BOZARD FORD ST AUGUSTINE, FL View Quote | | | | \$37,872.00 1.45000% | \$37,872.00 1.45000% | \$37,872.00 1.45000% | \$37,872.00 1.45000% |

Please let us know if you have any questions.

Thank you.

Megan E. Taber

Megan Taber
Cooperative Purchasing Program Director



CONTRACT SIGNATURE FORM

By submitting a response to this Invitation to Bid and signing this form, the Bidder declares that he or she has read, and the company understands, accepts and will comply with the terms, conditions and specifications of this bid and any addenda issued. The failure or omission to review this document shall in no way relieve the authorized agent of obligations with respect to this bid. The submission of a bid and signature below shall be taken as evidence of acceptance of the terms and conditions of this bid.

The Bidder further declares that no other persons other than the authorized agent herein named has any interest in this bid or in the contract to be taken, and that it is made without any connection with any other person or persons making proposal for the same article, and is in all respects fair and without collusion or fraud.

The Bidder further declares that they have carefully examined the specifications and is thoroughly familiar with its provisions and with the quality, type and grade of materials required.

The Bidder further declares that they have provided a discount on all factory options included in this bid, and such discount will be included in all purchase orders.

The Bidder further declares that the company understands the financial responsibility associated with this bid as stated and further declares that it has the ability to meet the financial responsibility associated with this bid.

The Bidder further declares that the company will furnish the items awarded for the price bid.

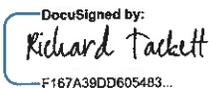
FSA Contract Number FSA25-VEL33.0: Pursuit, Administrative, and Other Vehicles

Bidder Company Name Duval Ford llc

Business Address 405 Lane Ave North; Jacksonville FL 32354

Name of Authorized Agent Richard Tackett

Email address of authorized agent RICHARD.TACKETT@DUVALFORD.COM

Signature 

Date 9/26/2025

FSA Contract Number
FSA25-VEL33.0: Pursuit, Administrative, and Other
Vehicles
Bidder Company Name Duval Ford llc

Bid Award

Contract: FSA25-VEL33.0, Pursuit, Administrative, and Other Vehicles

Group: Utility & Hybrid Utility Vehicles – 4x2

Item: 266, Ford, Expedition MAX Active 4x2, K1H

Description: Refer FSA Base Specifications PDF document.

Model Upgrade/Downgrade:

| Zone | Rank | Vendor | Price | Build File | Options File |
|-------------|-------------|--|--------------|-----------------------|-------------------------|
| Western | Primary | TROPICAL FORD INC | \$58,736.00 | Build | Options |
| | Alternate | Step One Automotive dba Ford Crestview | \$58,995.00 | Build | Options |
| | Alternate | Duval Ford LLC | \$59,252.00 | Build | Options |
| Northern | Primary | TROPICAL FORD INC | \$58,736.00 | Build | Options |
| | Alternate | Duval Ford LLC | \$59,032.00 | Build | Options |
| | Alternate | BOZARD FORD | \$59,287.00 | Build | Options |
| Central | Primary | TROPICAL FORD INC | \$58,736.00 | Build | Options |
| | Alternate | Duval Ford LLC | \$59,132.00 | Build | Options |
| | Alternate | BOZARD FORD | \$59,440.00 | Build | Options |
| Southern | Primary | TROPICAL FORD INC | \$58,736.00 | Build | Options |
| | Alternate | Duval Ford LLC | \$59,232.00 | Build | Options |
| | Alternate | BOZARD FORD | \$59,500.00 | Build | Options |