



# Quote

Utility Associates Inc  
250 East Ponce De Leon Avenue  
Suite 700  
Decatur GA 30030  
(800) 597-4707  
www.utility.com

Customer: Lauderhill FL Police  
Date: 1/31/2024  
Sales Quote#: 134011  
Expires: 12/15/2024  
Sales Rep: Dahlia Blake  
PO#:   
Terms: Net 30

**Bill To**

sgibbons@lauderhill-fl.gov  
Sandra Gibbons

**Ship To**

Major David Hennessy  
Lauderhill Police Department  
6279 W Oakland Park Blvd  
Lauderhill FL 33313  
United States

| Item               | Description  | Quantity | Price Each | Amount       |
|--------------------|--|----------|------------|--------------|
| <b>Description</b> | <b>Base Services ***</b>   |          |            |              |
| EOS-COM-H/S-3      | EOS Camera and Mount, Rocket High-Speed Mobile Communications Hub, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.) | 75       |            | \$517,500.00 |
|                    | SO#13182 / Inv#25908/ PO#23203   |          |            |              |
| COM-H/S-3          | Rocket High-Speed Data Communications System, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)                      | 13       |            | \$39,130.00  |
|                    | SO#13182 / Inv#25908/ PO#23203   |          |            |              |
| SWP-H/S-3          | High-Speed Data Access Point, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)                                      | 2        |            | \$26,640.00  |
|                    | SO#13182 / Inv#25908/ PO#23203   |          |            |              |

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| Item          | Description   | Quantity | Price Each | Amount       |
|---------------|---|----------|------------|--------------|
| EOS-COM-H/S-3 | EOS Camera and Mount, Rocket High-Speed Mobile Communications Hub, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)                                      | 18       |            | \$124,200.00 |
|               | SO#16705 / Inv#28821/ PO#23202  |          |            |              |
| EOS-H/S-3     | EOS Camera and Mount, Holster Sensor, Media Controller, USB-C Breakaway Charging Cable, CAD Activation, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.) | 7        |            | \$30,380.00  |
|               | SO#16705 / Inv#28821/ PO#23202  |          |            |              |
| COM-H/S-3     | Rocket High-Speed Data Communications System, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)   | 10       |            | \$30,100.00  |
|               | SO#16705 / Inv#28821/ PO#23202  |          |            |              |

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| Item          | Description  | Quantity | Price Each | Amount       |
|---------------|--|----------|------------|--------------|
| COM-H/S-3     | Rocket High-Speed Data Communications System, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)  | 2        |            | \$6,020.00   |
|               | SO#21616 / Inv#33763 / PO#25461  |          |            |              |
| COM-H/S-3     | Rocket High-Speed Data Communications System, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)  | 12       |            | \$36,120.00  |
|               | SO#48129 / Inv# 44385 / PO#28315   |          |            |              |
| EOS-COM-H/S-3 | EOS Camera and Mount, Holster Sensor, CAD Activation, Media Controller, USB-C Breakaway Charging Cable, Rocket High-Speed Mobile Communications Hub, OBD II, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.) | 15       |            | \$103,500.00 |
|               | *SO#36653-R / Inv#37370 / PO# 21R-4404   |          |            |              |

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|-------------|---|----------|------------|--------------|
| EOS-H/S-3   | EOS Camera and Mount, Holster Sensor, Media Controller, USB-C Breakaway Charging Cable, CAD Activation, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)<br><br>*SO#36653-R / Inv#37370 / PO# 21R-4404   | 25       |            | \$108,500.00 |
| INTRM-H/S-3 | Rocket Interview Room Control Unit, DVR, and Communications Hub, One Fixed Position Camera, One (1) Wall-Mounted Microphone, One (1) Illuminated Wall Switch to Initiate/Terminate Recording, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)<br><br>*SO#36653-R / Inv#37370 / PO# 21R-4404 | 2        |            | \$29,280.00  |
| CAD-S-3     | CAD Activation SaaS - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)  | 140      | \$540.00   | \$75,600.00  |

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|--------------------|--|----------|------------|--------------|
| EOS-Refresh        | Body Camera Hardware Refresh - ** New S1 External Camera with Charging Cables, and Holster | 280      | \$900.00   | \$252,000.00 |
|                    | *2024 Refresh  |          |            |              |
| EOS-SPARE          | EOS Intelligent Body Camera HaaS - Spare Pool  | 10       | \$0.00     | \$0.00       |
|                    | *2024 Refresh  |          |            |              |
| EOS-Refresh        | BodyWorn Hardware Refresh - Includes Charging Cables, Case, Holster, and Screen Protector  | 280      | \$900.00   | \$252,000.00 |
|                    | ***To take place in 2025 when the new devices become available.                            |          |            |              |
| EOS-SPARE          | EOS Intelligent Body Camera HaaS - Spare Pool  | 10       | \$0.00     | \$0.00       |
|                    | ***To take place in 2025 when the new devices become available.                            |          |            |              |
| <b>Description</b> | <b>New Added Capabilities ****</b>   |          |            |              |
| EOS-BT-8000025     | EOS Accessory: Media Controller 2.0  | 280      | \$0.00     | \$0.00       |
| SER-S-5100         | 3rd Party Data Storage   | 10       | \$750.00   | \$7,500.00   |

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|--------------------|--|----------|------------|--------------|
| COM-H              | <b>ROCKET Communications HaaS - Rocket XLE Upgrade*</b>                  | 105      | \$1,650.00 | \$173,250.00 |
|                    | <b>-UAI will come onsite to install the XLE Upgrades.</b>                |          |            |              |
| RIOT-H-8000024-KIT | <b>UTILITY UPS for XLE Battery Back-Up</b>                               | 150      | \$0.00     | \$0.00       |
|                    | <b>-UAI will install the battery backups along with the XLE Upgrade.</b> |          |            |              |
| Description        | <b>External Vest Carriers - Qty TBD***</b>                               |          |            |              |
|                    | <b>-Should not exceed more than 140</b>                                  |          |            |              |
| Description        | <b>Zero9 Media Controller Case - \$30/ea</b>                             |          |            |              |
|                    | <b>Qty. 140</b>  |          |            |              |
|                    | <b>*One per Officer</b>  |          |            |              |
| Description        | <b>Payment Schedule: Paid to UAI Over the Life of Agreement</b>          |          |            |              |
|                    | <b>Payment 1 - Due NET 30 From Signature/ PO</b>                         |          |            |              |
|                    | <b>Issuance Date: \$305,000</b>  |          |            |              |
|                    | <b>Payment 2: Due on November 1, 2025: \$305,000</b>                     |          |            |              |
|                    | <b>Payment 3: Due on November 1, 2026: \$305,000</b>                     |          |            |              |
|                    | <b>Total: \$915,000.000</b>  |          |            |              |

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|------|-------------|----------|------------|--------|

**Description**      **Future Purchases UAI through October 31, 2027 (Pricing):**

-EOS-H (HARDWARE)= \$885/ea, SaaS (SOFTWARE) = \$3,455 for 3 years of service

-ROCKET XLE (HARDWARE) = \$1650/ea, SaaS (SOFTWARE) =\$1,227.25 for 3 years of service.

-\$600 per TB (Hot Storage): must purchased in quantities of 10 or more.

-\$120 per TB (Cold Storage): \*UAI's SLA for retrieving a file using this method is 12 hours.

**Signature Line**

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Date: \_\_\_\_\_

PO: \_\_\_\_\_

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| <b>Subtotal</b>      | \$1,811,720.00 |
| <b>Discount</b>      | (\$896,720.00) |
| <b>Subtotal</b>      | \$915,000.00   |
| <b>Sales Tax (%)</b> | \$0.00         |
| <b>Total</b>         | \$915,000.00   |

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