



Andres Limones Cruz
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Desorae Giles-Smith
City Manager
City of Lauderhill
5581 W. Oakland Park Blvd.
Lauderhill, Florida 33313

RE: Solid Waste Collection and Hauling Services and Recycling Services Franchise Agreements
Extension Proposal

Sent via E-mail

Dear Desorae,

I hope this message finds you well. Following our meeting on August 28th, WM would like to formally present the City with options for the renewal of our Agreement set to expire September 30, 2024. The City of Lauderhill and WM agreed, WM would provide a 6-month renewal with one 6-month extension, a 1-year renewal with one 1-year extension and two commercial options related to the cost of the Wastewater Treatment Plant hauling and disposal services currently provide as a no charge service to the City.

1. Residential Options:

- A 6-month renewal includes the annual CPI calculated at 4.59% and pass-thru disposal increase of 3.5% effective October 1, 2024, per the current Terms and Conditions of our Agreement plus an additional 5% collection only increase associated with frontline employee retention related to the short-term extensions. Should the City of Lauderhill elect to extend this 6-month renewal for an optional 6-months, the residential rates would receive an additional 5% collection only increase effective April 1, 2025.
- A 1-year renewal, WM waives our contractual CPI of 4.59% and includes the pass-thru disposal increase of 3.5%. There is no additional increase associated with frontline employee retention due to the initial 12-month extension. Should the City seek an additional one-year extension, effective October 1, 2025 the current annual CPI of WST capped at 5% plus the pass-through disposal increase would apply.
- Proposal Rate Sheets for both Options are included for your review.

2. Commercial Options: With either the 6-month or 1-year Option, the City of Lauderhill needs to select how to proceed with the current cost of Wastewater Treatment Plant hauling and disposal, as WM can no longer absorb this exponential cost. As discussed on August 28th, it would be most beneficial for the City to pay directly for these services and allow a separate competitive solicitation for a long-term solution.

- WM would charge the City of Lauderhill starting October 1, 2024 the contractual haul rate of \$265.46, net of Franchise Fees, plus a per ton disposal rate of \$95.00 to handle this material. The City could solicit this waste stream as desired with no term commitment to WM.



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- As an alternative, WM proposes including this cost in your commercial rate sheets, \$1.90 per cubic yard. WM has included both Commercial Rate Sheets, inclusive of the additional \$1.90 plus the contractual annual CPI and Disposal adjustments compared to the Commercial Rate Sheets containing only the annual CPI and Disposal adjustments.
- The City of Lauderhill needs to determine which Commercial pricing approach they choose, this selection would be applicable for the duration of either initial term extension option the City desires.

All other remaining component of the Rate Sheets remain the same for both Options and include only the contractual annual CPI of 4.59% and 3.5% Disposal, where applicable, and are attached for our review. Once the City selects its Option for a Six-Month Extension or a One-Year Extension, WM will provide a consolidated Exhibit A with all Rate Sheets.

WM is confident a six-month extension doesn't allow significant time for the City to finalize a fair and competitive solicitation. We hope the City recognizes WM's commitment to our Partnership by foregoing the annual residential collection CPI increase to allow you the opportunity to move forward with your solicitation and provide serve continuity. Please review the documents at your convenience and let us know if you have any questions or require further information.

Waste Management Inc. of Florida (WMIF) is eager to continue our partnership with the City of Lauderhill. We are committed to supporting the City's efforts to complete the solicitation process and ensuring there is no interruption in service.

Thank you for your time and attention. We look forward to your feedback and are available to discuss any of these options further.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Andres Limones Cruz', written over a horizontal line.

Andres Limones Cruz
Government Affairs Manager

CC: Angel Petti Rosenberg, City Attorney, City of Lauderhill.
Lisa McNeight, Public Sector Director, WMIF