

Application Form

Profile

Hugh Bailey
First Name Last Name

hugabaily83@gmail.com
Email Address

6696 Racquet Club Dr
Home Address

Lauderhill FL 33319
City State Postal Code

Mobile: (954) 401-2061
Primary Phone

Which Boards would you like to apply for?

Recreation Advisory Board: Eligible

Are you a Lauderdale resident?

☒ Yes ☐ No

How long have you been a Lauderdale resident?

35 years

Are you a registered voter in Broward County?

☒ Yes ☐ No

Do you have a contract or do business with the city?

☐ Yes ☒ No

Interests & Experiences

Have you served on a City board before?

☒ Yes ☐ No

If yes, which board? How many years?

Recreation for 2 years

Why are you interested in serving on a board? If you have not attached a resume, please describe any qualifications, skills, and abilities you possess that would directly benefit this board.

For almost quarter century I have assisted with the Lauderhill soccer program

Upload a Resume

Board Specific Questions

Question applies to Community and Budget Advisory Board

Select Zone of Residency *

☒ Zone 3

Referral

Please indicate who referred you to this opportunity (e.g., Commissioner, Board Member, Staff, etc.).

Staff

Demographics

Ethnicity *

☒ African American

Gender *

☒ Male

06/27/1961
Date of Birth

HUGH BAILEY

6620 NW 30th Street
Sunrise, Florida 33351

Tel: 954-504-5740
E-mail: hugabaily83@gmail.com

BUSINESS DEVELOPMENT, PROJECT MGMT., AND FINANCE

Highly accomplished Business professional with an over 20-year track record of developing efficient processes and providing effective financial management primarily in the Healthcare industry. Demonstrated ability to streamline business operations that drive growth while increasing efficiency and bottom-line profit. Strong qualifications in structuring and negotiations to achieve favorable terms on behalf of the organizations to which I belong.

CORE QUALIFICATIONS

- Accounting & Financial Management
- Business Planning & Analysis
- Growth Strategy Development
- Resource Management
- Project Management
- Talent Selection, Development & Retention
- Budget & Expense Management
- Client Relations
- Contract Negotiations

EDUCATION

University of Miami
Project Management Certificate

University of South Florida
Bachelor of Science in Computer Science
Minor in Business Administration

PROFESSIONAL EXPERIENCE

REGGAE KITCHEN & LOUNGE, Ocho Rios, Jamaica • 2022

Restaurant Project Manager

- Oversaw the management and business goals of a medium scale sit-down restaurant which is heavily focused on tourist traffic.
- Coordinated daily business processes for staff and business operations
- Coordinated and negotiated directly with vendors and suppliers for sourcing of food products, supplies, and equipment.
- Managed finances and budgets while forecasting potential profits

Notable contributions:

- Effectively optimized resources and team performance which resulted in improved productivity and profits

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UNITED STATES CENSUS BUREAU, Atlanta Regional Census Center, Atlanta Georgia • 2021

Census Enumerator

- Collected demographic, economic and housing data on behalf of the United States Census Bureau
- Canvassed neighborhoods to interview residents as assigned, explained the purpose of the Census, answered their questions, and recorded their answers.

Notable contributions:

- Consistently met and surpassed daily goals for client interviews

CARING HEART HOME HEALTH CORP, Lauderhill, Florida • 1995-2019

Caring Heart Home Health Corporation was a for-profit home care agency which serviced an area over 300 square miles and provided skilled medical and non-medical support services to seniors.

Business Development Manager / General Manager / Owner

- Developed and built business from start-up to consistently generate 7-figure sales annually.
- Significantly increased revenues and decreased expenses through stream-lining procedures and implementing cost-cutting measures.
- Maintained a focus on the development and enhancement of the professionalism of employees and provided continuing education opportunities to promote maximum professional growth and increase morale and productivity.
- Ensured total compliance with Federal, State, and Local regulations. Regularly performed systems and procedure analyses to test and analyze internal controls.
- Worked closely with and maintained a good rapport with the “watchdog” organizations set up to monitor quality of service in Medicare certified operations.
- Continually scrutinized short-term and long-range strategies, goals, and mission achievements, and instituted new objectives to maximize revenue generation and new business development.

Notable contributions:

- Developed company’s mission and values, compensation, structure, and strategic marketing and operational procedures resulting in annual growth revenues of \$8,000,000 in four years.
- Successfully negotiated and executed contracts, including managed care agreements. Promoted networking capabilities to capitalize on profitable joint-venture alliances.
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ALL COUNTY HEALTHCARE, Inc. Fort Lauderdale, Florida • 1991-1995

All County Health Care provides the highest quality healthcare that continues beyond the patient’s hospital stay in the comfort of their home.

Chief Financial Officer / Assistant Administrator

- Administered all sales and marketing strategies; solely responsible for successfully growing business through effective marketing and public relations techniques to revise and upgrade image.
- Instituted highly effective finance functions, implemented formal budgeting, forecasting, and reporting systems to measure and communicate performance results internally, to the Board of Directors and Leadership Team.

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- Managed all day-to-day banking, treasury, and operating cash flow activities for effective financial planning

Notable contributions:

- Reviewed and continuously improved processes to increase efficiency and ensure quality.
- Worked closely with senior executives to develop joint marketing programs that expanded the reach of All County's service offerings.