

Application Form

Profile

Tania

First Name

Stuart

Last Name

taniasmyrealtor@gmail.com

Email Address

7199 NW 49 PLACE

Home Address

LAUDERHILL

City

FL

State

33319

Postal Code

Home: (954) 260-2098

Primary Phone

Alternate Phone

Which Boards would you like to apply for?

Local Affordable Housing Advisory Committee: Submitted

Are you a Lauderhill resident?

☒ Yes ☐ No

How long have you been a Lauderhill resident?

8 years

Please select all that apply:

☒ Lauderhill Business Owner

Are you a registered voter in Broward County?

☒ Yes ☐ No

Do you have a contract or do business with the city?

☐ Yes ☒ No

Please list the name of any business you, your spouse, or your child(ren) have a material interest in:

Stuart Architecture LLC

Interests & Experiences

Have you served on a City board before?

☒ Yes ☐ No

If yes, which board? How many years?

Lauderhill Health and Prosperity

Why are you interested in serving on a board? If you have not attached a resume, please describe any qualifications, skills, and abilities you possess that would directly benefit this board.

I am proud to be a resident of Lauderhill, and my deep connection to this community fuels my desire to serve on the board. My husband owns a business in Lauderhill, Stuart Architecture, and together we have contributed to the community by serving on the Lauderhill Health and Prosperity Council, led by Commissioner Melissa P. Dunn. With over 15 years of experience as a licensed real estate professional, I bring a wealth of knowledge about the housing market, property management, and affordable housing. In my current role as the Manager of Landlord Relations for United Way of Broward County's Mission United, I work directly with housing homeless veterans. This experience has given me firsthand insight into the challenges of finding affordable housing, especially for those on fixed incomes. I am deeply vested in the well-being of Lauderhill and want to contribute my skills and experience to help address our city's affordable housing challenges and enhance the overall quality of life for its residents.

Upload a Resume

Board Specific Questions

Question applies to Local Affordable Housing Advisory Committee

Please select all that apply: *

- ☒ (d) A citizen who is actively engaged as an advocate for low-income persons in connection with affordable housing.
 - ☒ (f) A citizen who is actively engaged as a not-for-profit provider of affordable housing.
 - ☒ (g) A citizen who is actively engaged as a real estate professional in connection with affordable housing.
 - ☒ (i) A citizen who resides within the jurisdiction of the local governing body making the appointments.
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Demographics

Ethnicity *

☒ African American

Gender *

☒ Female

05/30/1973

Date of Birth



Tania Stuart, MA

Real Estate & Business Development Pro | Empowering Clients by Facilitating Negotiations Between Each Party



(954) 260-2098



taniasmyrealtor@gmail.com



Lauderhill, FL



LinkedIn.com/in/tania-stuart

EDUCATION

E-Pro & Accredited Buyers Representative | NAR | 2019

Real Estate Negotiation Expert
Miami Association of Realtors 2019

Certified Buyer's Rep & Certified in Coaching, Negotiations, & Sales

Legal Studies | FAU (2011)

Florida Licensed Real Estate Agent
Gold Coast School | 2008

MA in Organizational Management
University of Phoenix | 2002

CORE STRENGTHS

Real Estate Sales
Real Estate Investing
Short- & Long-Term Rentals
Loss Mitigation
Short Sales & Foreclosures
Event Planning
Economic/Business Development
Client Relations
Market Research
Marketing Collateral & Promotions
Strategic Planning
Consultative Selling
Negotiation Skills

PREVIOUS ROLES

Social Media Marketing Pm | 3 E Connections (Remote) | 2012-15

Real Estate Agent | JB Realty, Inc., Coldwell Banker, Inc., & One Step Ahead Realty | 2008-12

Employee Communications Project Lead | AMEX | 1997-2007

CAREER SUMMARY

Accomplished and versatile Real Estate Professional, currently serving as the Manager of Landlord Relations, with a legacy of empowering clients and expanding access to affordable permanent housing units for Veterans experiencing homelessness in Broward County and Miami-Dade County. Leveraging strong negotiation skills, I have successfully convinced landlords to enroll their properties in the program, increasing housing opportunities for homeless Veterans. My expertise spans real estate sales, business development, client relations, foreclosure processes, short- and long-term rentals, marketing and sales strategy, and more, ensuring a comprehensive approach to client satisfaction.

PROFESSIONAL EXPERIENCE

Landlord Relations Manager | United Way of Broward County MISSION UNITED | 2023 – Present

- Supervise a team of three Housing Coordinators, ensuring effective service delivery and housing placement for Veterans.
- Expand access to affordable permanent housing for Veterans in Broward and Miami-Dade Counties through proactive outreach and networking.
- Negotiate with landlords to accept high-barrier tenants, increasing housing opportunities for homeless Veterans.
- Maintain a centralized database of affordable vacant units, streamlining the housing placement process.
- Represent MISSION UNITED at external meetings, fostering partnerships and promoting the VA grant in the community.

Real Estate Professional | Commercial Realty Advisors & Investment Group (Broward | 2008 – Present

- Led sellers and buyers in the buying and selling of single family homes, townhomes, condos, short-term rentals, and other residential and commercial real estate.
- Leveraged knowledge of the market as well as the features and benefits of available homes to present properties to prospective buyers.
- Provided professional and accurate guidance and advice to assist first time buyers.
- Facilitated negotiations between buyers and sellers to with demonstrated success in executing complex transactions while delivering premium customer service.
- Developed and fostered positive relationships with lenders, landlords, appraisers, realtors, home inspectors and escrow companies.

Business Development Specialist | CareerSource Broward (Oakland Park, FL) | 2015 – 2022

- Empowered stakeholders by promoting opportunities for businesses & customers alike.
- Managed a case load of customers while conducting frequent follow ups to ensure employment services and job retention; and offered services to various local businesses and public and private groups.
- Planned marketing promotions; and collaborated with job seekers on existing training programs; and provided customers with various services including resume guidance, interview training, and career coaching.
- Facilitated meetings while working with local community groups and stakeholders; and remained steadfastly up to date with the local job market and services.