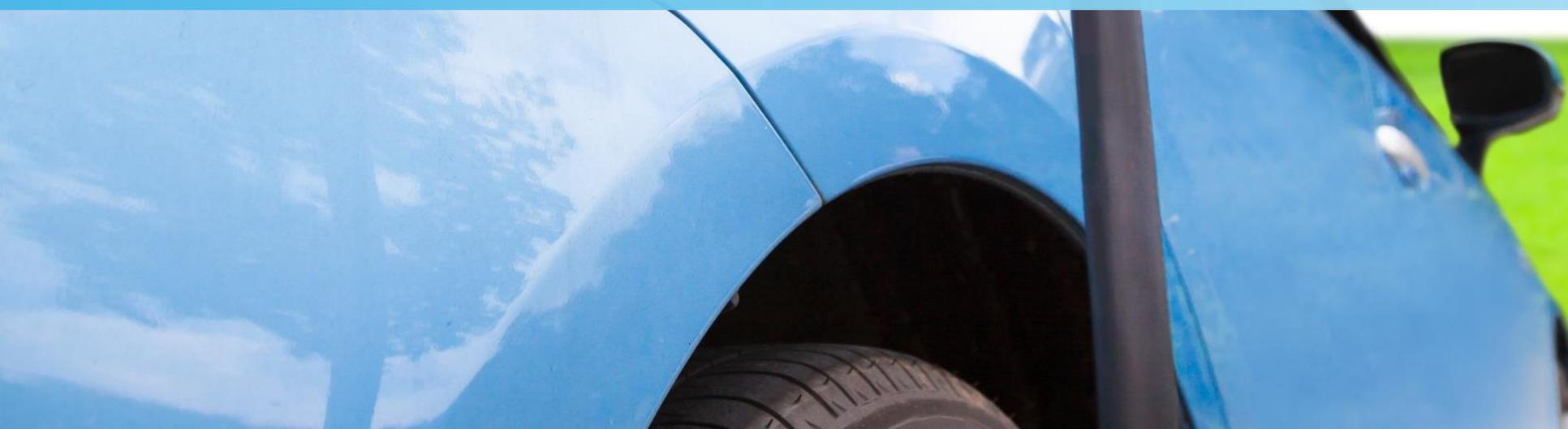


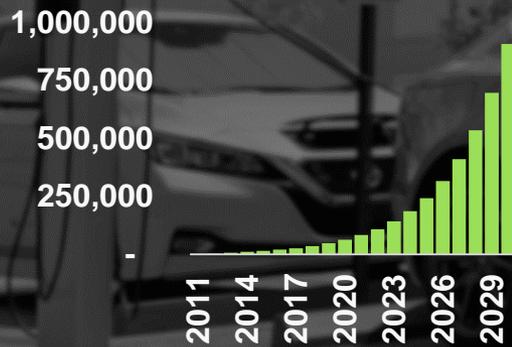


Let's drive the future  
of **EV technology**



# Electric vehicles have seen an incredible expansion in Florida

EVs in Florida



## Electric Vehicle (EV) Outlook

- 2nd largest EV state
- 25% of vehicles sold will be electric by 2025
- Declining battery costs
- All major automakers bringing EV's to market

# New EVs Coming to Market



Volkswagen ID.4 - 2021



Tesla Model Y – 2020



Mustang Mach-E – 2021



Tesla Cyber Truck – 2021



Volvo CX40 – 2020



Rivian R1T – 2020



Porsche Taycan – 2020

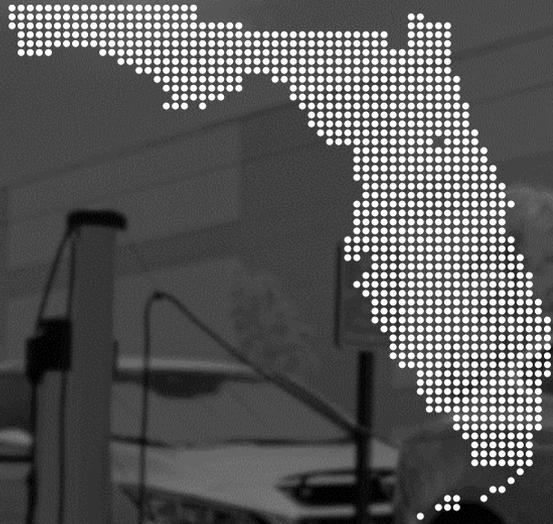


Audi e-tron– 2020



Jaguar I-Pace – 2020

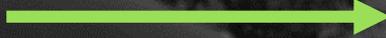
# FPL EVOLUTION is bringing 1,000 charge ports to our customers



- Workplace and fleet charging at public and/or private workplaces
- Destination charging at well-attended locations
- Residential charging at customers' homes,
- Fast charging in high-traffic areas, at bus depots and strategically located sites along highway corridors and evacuation routes

# Charger 101

Avg. commute is only 20 miles

	Design	Typical Electric and Power Specs	Typical Time to Charge	Cost (\$)
Level 1		120 V, 1.4 kW	20 hours 	Up to 200
Level 2		240 V, 7 kW	7 hours 	400 - 1200
Level 3 Fast Charging		500 V, >100 kW	~30 minutes 	40k+

# Becoming an FPL EVolution partner benefits you and your community

## Program Benefits

- Attract new customers as EV usage grows
- Offer more value to customers and employees
- Reinforce a commitment to sustainability
- Enhance your brand's image and builds customer loyalty
- Exclusive FPL EVolution app promotes your location



# Partnering with FPL is easy

## Participation

- ZERO upfront costs
  - FPL provides the EV chargers and installation
- ZERO O&M costs
  - FPL operates and maintains
- 7-10 year commitment



# Workplace Charging has been shown to increase EV adoption!

## Ideal Candidates

- Workplace: Seeking locations with at least 200 employees and dedicated parking
  - Corporate HQs, office buildings/parks, parking decks, hospitals, etc.
- Can dedicate 4 – 12 parking spaces
- Host pays for the electricity and offers charging as a free amenity for drivers



Citrix



City of Port St. Lucie

# Destination Charging

## Ideal Candidates

- Destination: Seeking venues with large numbers of visitors
  - Shopping plazas, tourist attractions, public parking areas, town centers, etc.
- 4 – 12 parking spaces
- Host pays for the electricity and offers charging as a free amenity for drivers



Kravis Center



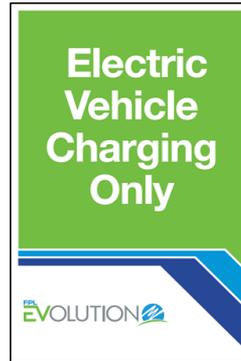
PGA Midtown



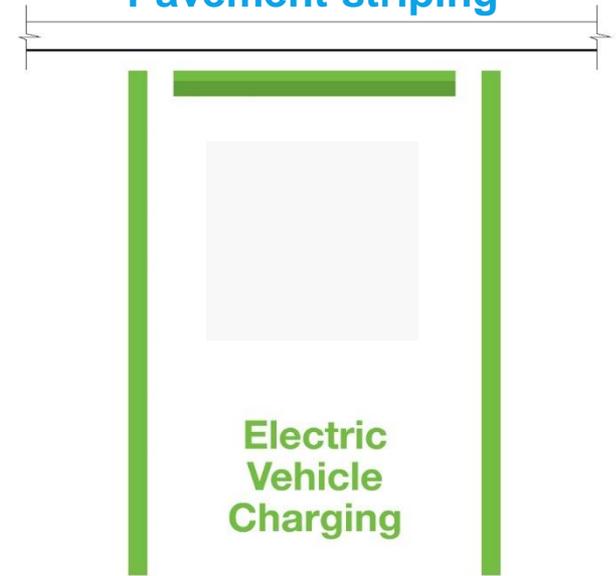
Charging Station

# Typical Installation

## Signage



## Pavement striping





Workplace: Jupiter Medical Center



Destination: Lion Country Safari



Ft Drum Service Plaza



Destination: City of Palm Beach Gardens

# FPL EVolution Level 2 Installations



Workplace: Jupiter Medical Center



Destination: City of Palm Beach Gardens

## Site Hosts Partners

Astrotech	FL Gulf Coast	PBG DistrictPark
Brevard Zoo	Florida Crystals	PGT Industries
Broward College	IMG Academy	Port of PB
Citrix Systems	Jupiter Medical	Pratt & Whitney
Boynton Beach	Kaplan University	SFWMD
Cocoa	Kaplan, Inc.	Sandhill Park
Coconut Creek	Kravis Center	SBA Comm.
Miami Springs	Lion Country Safari	Sunny Isles
Port St. Lucie	Midtown PGA	The Breakers
Venice	Comfort Suites	Holiday Inn
FDOT	Mutual of Am.	PBAU
City of Boca Raton	St. Mary's Hospital	Central Florida Zoo

# Driving toward FPL EVolution

## Next Steps



Identify charging locations



Execute standard site host agreement



Detailed site assessment

- Electrical and installation diligence



Installation

Thank You

# Are you ready to join the growing list of partners?

## Site Partners

Astrotech  
Brevard Zoo  
Broward College  
Citrix Systems  
City of Boynton Beach  
City of Cocoa  
City of Coconut Creek  
City of Miami Springs  
City of Port St. Lucie  
City of Venice  
Comfort Suites  
Daytona Holiday Inn  
FDOT

FL Gulf Coast University  
Florida Crystals  
IMG Academy  
Jupiter Medical Center  
Kaplan University  
Kaplan, Inc.  
Kravis Center  
Lion Country Safari  
Midtown PGA  
MOTE Marine Laboratory  
Mutual of America  
Office Depot  
PBA University

PBG District Park  
PGT Industries  
Port of Palm Beach  
Pratt & Whitney  
S. FL. Water Mgmt. District  
Sandhill Park  
SBA Communications  
Sunny Isles Beach  
The Breakers  
Warren Henry Auto Group HQ  
Embry Riddle