
Meeting Date: November 12, 2024

Broward County Commission Regular Meeting

Director's Name: George Tablack

Department: Finance and Administrative Services **Division:** Purchasing

Information

Requested Action

A. MOTION TO AWARD open-end contract to low responsive, responsible bidder, Hydromax USA LLC, for Fire Hydrant Maintenance and Repair Services - Group 1, Bid No. BLD2128387B1, for Water & Wastewater Services, in the initial one-year estimated amount of \$283,510; and authorize the Director of Purchasing to renew the contract for four one-year periods, for a five-year estimated amount of \$1,417,550.

B. MOTION TO AWARD open-end contract to low responsive, responsible bidder, WSD Contracting, Inc., for Fire Hydrant Maintenance and Repair Services - Group 2, Bid No. BLD2128387B1, for Water & Wastewater Services, in the initial one-year estimated amount of \$587,135, which includes a total allowance in the annual amount of \$20,000; and authorize the Director of Purchasing to renew the contract for four one-year periods, for a five-year estimated amount of \$2,935,675.

Why Action is Necessary

Motions A and B: In accordance with Broward County Procurement Code Section 21.47, Award and Execution Authority, Board approval is required for awards with a value of more than \$500,000, inclusive of the value of any renewals or extensions provided for in the contract, that include a single bidder, rejection of apparent low bidder, protested award, or pulls from the Board regarding the intended award.

What Action Accomplishes

Motions A and B: Provides all labor, materials, equipment, services, and incidentals to perform fire hydrant maintenance and repair services for Water & Wastewater Services and various other Broward County agencies that may have need of these services and products.

Goal Related Icon(s)

- ☐ County Commission
- ☐ Go Green
- ☐ MAP Broward

Previous Action Taken

None.

Summary Explanation/Background

THE PURCHASING DIVISION AND THE PUBLIC WORKS DEPARTMENT/WATER & WASTEWATER SERVICES RECOMMEND APPROVAL OF THE ABOVE MOTIONS.

The Office of Economic and Small Business Development (OESBD) determined that no County Business Enterprise (CBE) participation goal should apply to this solicitation based on its review of the products and services requested and availability of CBE firms to perform the services.

Broward County Code of Ordinances Section 1-81.3(a), CBE goals and reserves, provides for the setting of a CBE goal of at least 25% unless the Board or the County Administrator (under limited circumstances) approves a different goal, or no goal based upon a written determination by the Director of the Office of Economic and Small Business Development (OESBD). The Board's approval of this item will result in no CBE goal being set for the applicable agreement consistent with the written determination provided by the Director of OESBD (Exhibit 2).

The contracts provide all labor, materials, equipment, services, and incidentals to perform fire hydrant maintenance and repair services for Water & Wastewater Services and various other County agencies that may have need of these services and products.

In accordance with the Broward County Living Wage Ordinance, Broward County Administrative Code, Section 26-101(k), these services are covered services. The vendors have agreed to be bound to the contractual obligations of the Living Wage Ordinance.

Group 2 contract identifies allowances in the total amount of \$20,000 for the initial term. Expenditures under the allowances must be approved by the Contract Administrator and will be reimbursed at the vendor's actual cost without mark-up.

The Director of Purchasing has determined the apparent low bidder, Casimir Underground Construction Inc, to be non-responsible for both groups based on non-compliance with the number of years of required experience and the limitations on resources and equipment. The annual difference in the bid amount of the apparent low bidder and the low, responsive, responsible bidder for Group 1 and Group 2 is \$107,660 and \$30,973, respectively.

The Water & Wastewater Division has reviewed the bids submitted by Hydromax USA LLC for Group 1 and WSD Contracting, Inc. for Group 2, and concurs with the recommendations for awards (Exhibits 3 and 4).

No County vendor performance evaluations have been completed for Hydromax USA LLC within the last five years. Two County vendor performance evaluations were completed for WSD Contracting, Inc. within the last five years; WSD Contracting, Inc. has an overall performance rating of 4.23 out of possible rating of 5.0. Copies of the vendor performance evaluations are available upon request.

The Purchasing Division reviewed the prices submitted by the lowest responsive, responsible bidders, Hydromax USA LLC and WSD Contracting, Inc., and has determined that the prices submitted are fair and reasonable in comparison to a current County contract for these same services (Exhibit 5).

The bid was advertised on May 31, 2024 and opened on June 12, 2024; four bids were received for Group 1 and three bids were received for Group 2 with no declinations (Exhibit 1).

The Recommendation for Award was posted on the Purchasing Division website from October 1 - 7, 2024. There was no protest filed against this procurement.

The bid validity expired on October 10, 2024. Both Hydromax USA LLC and WSD Contracting, Inc have agreed to extend their bid prices through December 31, 2024.

The contract consists of the County's solicitation and the vendor's response.

The initial contract period begins on date of award.

Source of Additional Information

Robert E. Gleason, Director, Purchasing Division, 954-357-6070

Fiscal Impact

Fiscal Impact/Cost Summary

The open-end contracts have a not-to-exceed amount of \$4,353,225 over a potential five-year period. The funds estimated for the current fiscal year are included in the current fiscal year budget.

Attachments

Exhibit 1 - Bid Tabulation, Exhibit 2 - OESBD Goal Memorandum dated March 18, 2024, Exhibit 3 - User Concurrence Memorandum signed September 20, 2024, Exhibit 4 - User Concurrence Memorandum signed August 27, 2024, Exhibit 5 - Price Analysis

BID TABULATION

Bid No. BLD2128387B1, Fire Hydrant Maintenance and Repair Services
Start Date: May 31, 2024
End Date: June 12, 2024
Responses: 4; Declination: 0



Group 1: Testing, Inspection and Preventative Maintenance									
Item #	Item	Qty	Unit	Price	Total	WSD Contracting, Inc.	Madsen/Barr Corporation	Hydromax USA LLC	Total
BLD2128387B1-01-01	Fire Hydrant Preventative Maintenance Inspection (Paint Included)	3000	each	\$ 53.00	\$ 159,000.00	\$ 103.00	\$ 309,000.00	\$ 99.99	\$ 299,970.00
BLD2128387B1-01-02	Furnish and install Oil plug	10	each	\$ 10.00	\$ 100.00	\$ 20.00	\$ 200.00	-	"No Charge"
BLD2128387B1-01-03	Furnish and install Hydrant ID Tag	500	each	\$ 12.50	\$ 6,250.00	\$ 20.00	\$ 10,000.00	-	"No Charge"
BLD2128387B1-01-04	Furnish and install Retro-Reflective Pavement Markers	1000	each	\$ 10.50	\$ 10,500.00	\$ 15.00	\$ 15,000.00	-	"No Charge"
Initial One Year Term Amount for Group 1				\$ 175,850.00	\$ 334,200.00			\$ 299,970.00	\$ 283,510.00
Initial Five Year Term Amount for Group 1				\$ 879,250.00	\$ 1,671,000.00			\$ 1,499,850.00	\$ 1,417,550.00

Group 2: Repairs or Replacements									
Item #	Item	Qty	Unit	Price	Total	Price	Total	Price	Total
BLD2128387B1-02-01	Furnish and install New Upper Barrel	2	each	\$ 398.00	\$ 796.00	\$ 7,000.00	\$ -	"No Charge"	No Bid
BLD2128387B1-02-02	Upper/Lower Barrel Repair	5	hour	\$ 60.00	\$ 300.00	\$ 250.00	\$ 1,250.00	\$ 300.00	\$ 1,500.00
BLD2128387B1-02-03	Furnish and install Breakable Coupling	10	each	\$ 40.00	\$ 400.00	\$ 575.00	\$ 5,750.00	-	"No Charge"
BLD2128387B1-02-04	Furnish and install Extension/Riser 6 inch	10	each	\$ 915.00	\$ 9,150.00	\$ 1,000.00	\$ 10,000.00	-	"No Charge"
BLD2128387B1-02-05	Furnish and install Extension/Riser 12 inch	5	each	\$ 992.00	\$ 4,960.00	\$ 1,520.00	\$ 7,600.00	-	"No Charge"
BLD2128387B1-02-06	Furnish and install Extension/Riser 18 inch	2	each	\$ 1,092.00	\$ 2,184.00	\$ 1,730.00	\$ 3,460.00	-	"No Charge"
BLD2128387B1-02-07	Furnish and install Extension/Riser 24 inch	1	each	\$ 1,182.00	\$ 1,182.00	\$ 1,950.00	\$ 1,950.00	\$ 4.00	\$ 4.00
BLD2128387B1-02-08	Furnish and install Valve box	25	each	\$ 730.00	\$ 18,250.00	\$ 150.00	\$ 3,750.00	-	"No Charge"
BLD2128387B1-02-09	Raise/Lower Valve Box	10	each	\$ 500.00	\$ 5,000.00	\$ 50.00	\$ 500.00	-	"No Charge"
BLD2128387B1-02-10	Furnish and install Fire Hydrant and Isolation Valve (Shut Down Required)	20	each	\$ 11,610.00	\$ 232,200.00	\$ 9,000.00	\$ 180,000.00	\$ 13,000.00	\$ 260,000.00
BLD2128387B1-02-11	Furnish and install Fire Hydrant Only	15	each	\$ 6,500.00	\$ 97,500.00	\$ 9,000.00	\$ 135,000.00	\$ 15,000.00	\$ 225,000.00
BLD2128387B1-02-12	Furnish and install Fire Hydrant and Isolation Valve (Wet Tap)	5	each	\$ 10,000.00	\$ 50,000.00	\$ 9,500.00	\$ 47,500.00	\$ 13,000.00	\$ 65,000.00
BLD2128387B1-02-13	Furnish and install New "Cut-In" Fire Hydrant and Isolation Valve	5	each	\$ 12,000.00	\$ 60,000.00	\$ 12,000.00	\$ 60,000.00	\$ 13,000.00	\$ 65,000.00
BLD2128387B1-02-14	Furnish and install 6 inch Gate Valve (Dry)	2	each	\$ 4,000.00	\$ 8,000.00	\$ 3,000.00	\$ 6,000.00	\$ 5,000.00	\$ 10,000.00
BLD2128387B1-02-15	Furnish and install 6 inch Gate Valve (Wet) Double line stop method	1	each	\$ 9,040.00	\$ 9,040.00	\$ 15,000.00	\$ 15,000.00	-	"No Charge"
BLD2128387B1-02-16	Furnish and install 6 inch Check Valve	2	each	\$ 3,000.00	\$ 6,000.00	\$ 4,500.00	\$ 9,000.00	-	"No Charge"
BLD2128387B1-02-17	Off-Duty Law Enforcement Officer	2	hour	\$ 65.00	\$ 130.00	\$ 50.00	\$ 100.00	-	"No Charge"
BLD2128387B1-02-18	Flag Person	5	hour	\$ 35.00	\$ 175.00	\$ 65.00	\$ 325.00	-	"No Charge"
BLD2128387B1-02-19	Work Zone Signs	100	each	\$ 1.15	\$ 115.00	\$ 50.00	\$ 5,000.00	\$ 40.00	\$ 4,000.00
BLD2128387B1-02-20	Plastic Water-Filled Barrier Wall (Temporary) 42 inch High 12 feet long	2	each	\$ 600.00	\$ 1,200.00	\$ 100.00	\$ 200.00	\$ 300.00	\$ 600.00
BLD2128387B1-02-21	Barricades Type I II III Drums	300	day	\$ 2.50	\$ 750.00	\$ 10.00	\$ 3,000.00	\$ 10.00	\$ 3,000.00
BLD2128387B1-02-22	Advance Warning Arrow	10	day	\$ 27.00	\$ 270.00	\$ 100.00	\$ 1,000.00	\$ 300.00	\$ 3,000.00
BLD2128387B1-02-23	Emergency Call-Out Mobilization	3	each	\$ 2,500.00	\$ 7,500.00	\$ 5,000.00	\$ 15,000.00	-	"No Charge"
BLD2128387B1-02-24	Furnish and install Boltard	50	each	\$ 309.00	\$ 15,450.00	\$ 485.00	\$ 24,250.00	\$ 400.00	\$ 20,000.00
BLD2128387B1-02-25	Furnish and install Concrete Pad/Valve Collar	40	each	\$ 55.00	\$ 2,200.00	\$ 150.00	\$ 6,000.00	\$ 300.00	\$ 12,000.00
BLD2128387B1-02-26	2 inch Depth Asphalt Restoration With Cold Patch	50	square yard	\$ 40.00	\$ 2,000.00	\$ 250.00	\$ 12,500.00	\$ 400.00	\$ 20,000.00
BLD2128387B1-02-27	Furnish and install Sod	500	square foot	\$ 2.00	\$ 1,000.00	\$ 4.00	\$ 2,000.00	\$ 5.85	\$ 2,925.00
BLD2128387B1-02-28	Furnish and install 6 inch Thick Concrete Sidewalk	20	square yard	\$ 43.00	\$ 860.00	\$ 200.00	\$ 4,000.00	\$ 400.00	\$ 8,000.00
Annual Pass-Thru Allowance				\$ 20,000.00	\$ 20,000.00			\$ 20,000.00	\$ 20,000.00
Initial One Year Term Amount for Group 2				\$ 556,162.00	\$ 587,135.00			\$ 720,029.00	NO BID
Initial Five Year Term Amount for Group 2				\$ 2,780,810.00	\$ 2,935,675.00			\$ 3,600,145.00	NO BID



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

MEMORANDUM

DATE: March 18, 2024

TO: Carlos Garcia, Expansion Project Administrator
Water and Wastewater Services Operations Division

THRU: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

SANDY-MICHAEL MCDONALD
Digitally signed by SANDY-MICHAEL MCDONALD
Date: 2024.03.19 16:58:52 -04'00'

FROM: Donna-Ann Knapp, Small Business Development Manager
Office of Economic and Small Business Development

DONNA-ANN KNAPP
Digitally signed by DONNA-ANN KNAPP
Date: 2024.03.18 15:23:27 -04'00'

SUBJECT: No CBE Goal- Fire Hydrant Maintenance and Repair Services Re-bid

The Water and Wastewater Services Operations Division of the Broward County Public Works Department is seeking Fire Hydrant Inspection Maintenance, Insall, Repair and Replacement Services. A survey of the Small Business Certified firm directory revealed one (1) County Business Enterprise (CBE) that can provide the requested supplies. Therefore, consistent with the Broward County Business Opportunity Act, as amended, Sec. 1-81.3 (1) (a), if there are fewer than two (2) certified CBEs available to participate in a specific project; no CBE goal will be applicable.

Additionally, in accordance with Sec. 1-81.10 (a) (1) of the Broward County Business Opportunity Act, as amended, if a responsive, responsible bid is received from a certified CBE firm that is within ten percent (10%) of the lowest responsive, responsible, bid received from a nonCBE or nonSBE firm, the CBE or SBE (as applicable) shall be offered the opportunity to match the lowest responsive, responsible bid. If the CBE or SBE firm (as applicable) matches the lowest responsive, responsible bid, the CBE or SBE firm shall be deemed the lowest responsive, responsible bidder. For Request for Proposals (RFPs), in accordance with Sec. 1-81.10 (a) (2) of the Broward County Business Opportunity Act as amended, if upon completion of final rankings by the Evaluation Committee, a non-CBE, nonSBE proposer is the highest-ranked proposer, and a responsive, responsible CBE or SBE proposer receives a score that is within five percent (5%) of the score obtained by the nonCBE, nonSBE proposer, the highest-ranked responsive, responsible CBE or SBE proposer shall be considered the highest-ranked proposer and shall have the opportunity to proceed to negotiations with the County for award of the contract. In the event the vendor elects to use subcontractors, the county encourages the vendor to give full consideration to use CBE firms to perform work under the contract.

This contract is not subject to the Broward County Workforce Investment Program.

This contract is not subject to the Broward County Construction Apprenticeship Program.

Broward County Board of County Commissioners

Mark D. Bogen • Lamar P. Fisher • Beam Furr • Steve Geller • Robert McKinzie • Nan H. Rich • Hazelle P. Rogers • Tim Ryan • Michael Udine
Broward.org

No CBE Goal – Fire Hydrant Maintenance and Repair Services Re-Bid

Eligibility for the CBE program is based on economic/size standards; the program does not utilize race or gender criteria for either certification or goal methodology purposes. If you have any concerns regarding available subcontracting opportunities, please contact our office at (954) 357-6400.

cc: Maribel Feliciano, Assistant Director, OESBD
Darnell Kimbrew, Small Business Development Specialist, OESBD

No CBE Goal – Fire Hydrant Maintenance and Repair Services Re-Bid

METHODOLOGICAL STATEMENT County Business Enterprise (CBE) Program

PROJECT TITLE: Fire Hydrant Maintenance and Repair Services

ESTABLISHED GOAL: The Broward County Business Opportunity Act (the Act), as amended, established a minimum CBE goal of 25%.

APPROACH: Weighted availability of CBE-eligible firms was based on scopes of work as identified by the using agency. The Project Manager has identified the breakdown of the scope of work for the project. All portions of the scope of work are included for purposes of assessing overall relative availability of CBE-eligible firms by NAICS code.

DATA: Data from OESBD directory of CBE-certified firms and the County Business Patterns data of the U.S. Census Bureau for Broward County firms, relative to NAICS codes, were used for this analysis.

Table 1: Fire Hydrant Maintenance and Repair Services Re-Bid - CBE Firm Availability

NAICS	Description	Scope %	Certified CBE Firms	CBP 2021	Availability	Weighted Used
237110	Water and Sewer Construction	27.00%	28	39	71.8%	19.38%
332913	Material Supply	1.50%	24	586	4.1%	0.06%
561990	MOT	0.50%	8	105	7.6%	0.06%
238110	Concrete Work	1.00%	39	97	40.2%	0.40%
238910	Site Preparation Contractors	70.00%	41	97	42.3%	29.59%
Total		100.00%				49.47%

Weighted Availability: 49.47%
Goal: 0% NO CBE GOAL

The weighted availability provides for a 49.47% goal. However, this goal has been adjusted to a 0% "No-Goal" based on the review of the scopes of work reported by the project manager and availability of certified CBEs in the following categories: Water and Sewer Construction, Material Supply, MOT, Concrete, Site Preparation Contractors, and responses from the CBE firms when surveyed.

A survey was conducted and (22) twenty-two CBE vendors were notified of the various specifications. (2) two vendors responded before the end of the survey. (20) twenty vendors did not respond to the survey. (1) Vendor indicated that they would not bid the contract. (1) vendor indicated the willingness to bid on the solicitation as a prime once advertised to the public. Madison-Barr Corp., the CBE-certified incumbent for Bid No. BLD211592B1 Fire Hydrant Maintenance, has indicated their intentions to bid on the new

No CBE Goal – Fire Hydrant Maintenance and Repair Services Re-Bid

solicitation. In accordance with the Act, Sec. 1-81.3(a)(1)(a), there are fewer than two (2) certified CBEs available to perform the work required under the contract therefore no CBE goal is applicable.



TO: Robert Gleason
Purchasing Division
FROM: Alan Garcia
Water and Wastewater Services
SUBJECT: Solicitation No.: BLD2128387B1
Fire Hydrant Maintenance and Repair Services

Recommended Vendor: HYDROMAX USA LLC

Recommended Group(s)/Line Item(s): Group 1

Initial Award Amount: \$ 283,510.00

Potential Total Amount: \$ 1,417,550.00

Initial Contract Term: One Year

Contract Term, including Renewals: Five Years

CONCURRENCE:

- ☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☒ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☐ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☒ Vendor received an overall rating ≥ 2.59 on all evaluations.
☐ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☐ No past Performance Evaluations exist in ContractsCentral.

AND

- ☒ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Carlos Garcia
(Individual authorized to administer the contract.)

TITLE: Construction Project Management Supervisor

SIGNATURE: Carlos Garcia

Digitally signed by Carlos Garcia
Date: 2024.09.19 10:21:27 -04'00'

DATE: 9/19/24

TYPED NAME OF SIGNER: Mark Darmanin TITLE: Director, Water and Wastewater Operations

SIGNATURE: Mark Darmanin Digitally signed by Mark Darmanin
Date: 2024.09.19 11:38:19 -04'00' DATE:

TYPED NAME OF SIGNER: Alan W. Garcia, P.E. TITLE: Director, Water and Wastewater Services
(Individual authorized to administer the contract.)

SIGNATURE: Alan Garcia Digitally signed by Alan Garcia
Date: 2024.09.20 15:44:44 -04'00' DATE: 09/20/24



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2128387B1 - Fire Hydrant Service and Repair Services

Reference for (Name of Firm): Hydromax USA LLC

Organization/Firm Name providing reference: City of Garland (TX)

Contact Name: Robert Ashcraft

Title: Operations Director

Contact Email: rashcraft@garlandtx.gov

Contact Phone: (972) 205-3209

Name of Referenced Project: Valve & Fire Hydrant Maintenance

Contract No. NA

Contract Amount: 2,500,000.00

Date Services Provided: July 2022 - June 2027 (2nd Award)

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Condition assessment, maintenance, and GIS integration for 13,000 water system valves and

Please rate your experience with the referenced Vendor:



	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Has been some issues on accuracy of GIS points but we are working with them on improving.

References Checked By

Name: Carlos Garcia

Title: Construction Project Management Supervisor

Division/Department: Water and Wastewater Services

Date of Verification: 09/12/2024



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2128387B1 - Fire Hydrant Service and Repair Services

Reference for (Name of Firm): Hydromax USA LLC

Organization/Firm Name providing reference: Henrico County (VA)

Contact Name: Jarett Glasco

Title: Project Manager

Contact Email: gla14@henrico.us

Contact Phone: (804) 501-5680

Name of Referenced Project: Valve & Fire Hydrant Maintenance

Contract No. NA

Contract Amount: 1,000,000.00

Date Services Provided: May 2021 - Ongoing

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Condition assessment, maintenance, and GIS integration for 13,000 water system valves and

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Hydromax has continued to show excellence and expertise here in Henrico for almost a decade. A very good company to work with

References Checked By

Name: Carlos Garcia

Title: Construction Project Management Supervisor

Division/Department: Water and Wastewater Services

Date of Verification: 09/12/2024



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2128387B1 - Fire Hydrant Service and Repair Services

Reference for (Name of Firm): Hydromax USA LLC

Organization/Firm Name providing reference: Orange County Utilities

Contact Name: Dustin Putney-Hoke

Title: Field Services Supervisor

Contact Email: dustin.putney@ocfl.net

Contact Phone: (407) 836-6822

Name of Referenced Project: Valve & Fire Hydrant Maintenance

Contract No. NA

Contract Amount: 8,500,000.00

Date Services Provided: June 2022 - June 2025

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Condition assessment, maintenance, and GIS integration for 60,000 water system valves and



Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Carlos Garcia

Title: Construction Project Management Supervisor

Division/Department: Water and Wastewater Services

Date of Verification: 09/12/2024



TO: Robert Gleason
Purchasing Division
FROM: Alan W. Garcia, P.E., Director
Water and Wastewater Services
SUBJECT: Solicitation No.: BLD2128387B1
Fire Hydrant Maintenance and Repair Services

Recommended Vendor: WSD Contracting, Inc.

Recommended Group(s)/Line Item(s): Group 2

Initial Award Amount: \$ 587,135.00

Potential Total Amount: \$ 2,935,675.00

Initial Contract Term: One Year

Contract Term, including Renewals: Five Years

CONCURRENCE:

- ☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☒ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☐ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☒ Vendor received an overall rating ≥ 2.59 on all evaluations.
☒ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☐ No past Performance Evaluations exist in ContractsCentral.

AND

- ☒ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Carlos Garcia
(Individual authorized to administer the contract.)

TITLE: Construction Project Management Supervisor

SIGNATURE: Carlos Garcia

Digitally signed by Carlos Garcia
Date: 2024.08.26 13:29:07 -04'00'

DATE: 8/26/24

TYPED NAME OF SIGNER: Mark Darmanin TITLE: Director, Water and Wastewater Operations

SIGNATURE: Mark Darmanin Digitally signed by Mark Darmanin
Date: 2024.08.26 15:27:37 -04'00' DATE:

TYPED NAME OF SIGNER: Alan W. Garcia, P.E. TITLE: Director, Water and Wastewater Services
(Individual authorized to administer the contract.)

SIGNATURE: Alan Garcia Digitally signed by Alan Garcia
Date: 2024.08.27 09:44:46 -04'00' DATE: 08/27/24



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2128387B1 - Fire Hydrant Service and Repair Services

Reference for (Name of Firm): WSD Contracting, Inc.

Organization/Firm Name providing reference: BURKHARDT CONSTRUCTION

Contact Name: BRANDON RHODES

Title: Manager

Contact Email: brandon@burkhardtconstruction.com

Contact Phone: (561) 722-6725

Name of Referenced Project: NE 33RD STREET SCAPE IMPROVEMENTS

Contract No. NA

Contract Amount: 52,325.00

Date Services Provided: 3/25/2021

(list date range or date services began until "current")

Vendor's role in Project: ☐ Prime Vendor ☒ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

WATER AND DRAINAGE SYSTEMS

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Reference stated there are no complaints about WSD performance.

References Checked By

Name: Carlos Garcia

Title: Construction Project Management Supervisor

Division/Department: Water and Wastewater Services

Date of Verification: 08/22/2024



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2128387B1 - Fire Hydrant Service and Repair Services

Reference for (Name of Firm): WSD Contracting, Inc.

Organization/Firm Name providing reference: GULF BUILDING INC.

Contact Name: GEORGE CHEKURI / MATT SHOK

Title: Director of Preconstruction/Project Manager

Contact Email: georgec@gulfbuilding.com

Contact Phone: (954) 492-9191

Name of Referenced Project: RIZAI RESIDENCE

Contract No. NA

Contract Amount: 126,000.00

Date Services Provided: 03/25/2021 - Present

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

DRAINAGE SYSTEMS, UTILITIES INSTALLATIONS

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Carlos Garcia

Title: Construction Project Management Supervisor

Division/Department: Water and Wastewater Services

Date of Verification: 08/22/2024



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: BLD2128387B1 - Fire Hydrant Service and Repair Services

Reference for (Name of Firm): WSD Contracting, Inc.

Organization/Firm Name providing reference: SHIFF CONSTRUCTION AND DEVELOPMENT

Contact Name: JUSTEN SHIFF

Title: President

Contact Email: jds@shiff.com

Contact Phone: (954) 524-2575

Name of Referenced Project: DC ALEXANDER PARK - CITY OF FORT LAUDERDALE

Contract No. NA

Contract Amount: 261,100.00

Date Services Provided: 2/26/2023

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☐ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

WATER, SEWER AND DRAINAGE SYSTEMS

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Carlos Garcia

Title: Construction Project Management Supervisor

Division/Department: Water and Wastewater Services

Date of Verification: 08/22/2024

PRICE ANALYSIS

Solicitation No. BLD2128387B1
Solicitation Title: Fire Hydrant Maintenance and Repair Services
Using Agency: Water & Wastewater Services

Start Date: May 31, 2024
End Date: June 12, 2024
Bid Submittals: 4
Declinations: 0



Group 1: Testing, Inspection and Preventative Maintenance						
Line Item		Hydromax USA LLC *AWD				
Item	Description	Quantity	Unit of Measure	Unit Price	Total Price	
BLD2128387B1--01-01	Fire Hydrant Preventative Maintenance Inspection (Paint Included)	3000	each	\$ 94.00	\$ 282,000.00	
BLD2128387B1--01-02	Furnish and Install Oil plug	10	each	\$ 1.00	\$ 10.00	
BLD2128387B1--01-03	Furnish and Install Hydrant ID Tag	500	each	\$ 1.00	\$ 500.00	
BLD2128387B1--01-04	Furnish and Install Retro-Reflective Pavement Markers	1000	each	\$ 1.00	\$ 1,000.00	
Group 2: Repairs or Replacements						
Line Item		WSD Contracting, Inc. *AWD				
Item	Description	Quantity	Unit of Measure	Unit Price	Total Price	
BLD2128387B1--02-01	Furnish and Install New Upper Barrel	2	each	\$ 3,500.00	\$ 7,000.00	
BLD2128387B1--02-02	Upper/Lower Barrel Repair	5	hour	\$ 250.00	\$ 1,250.00	
BLD2128387B1--02-03	Furnish and Install Breakable Coupling	10	each	\$ 575.00	\$ 5,750.00	
BLD2128387B1--02-04	Furnish and Install Extension/Riser 6 inch	10	each	\$ 1,000.00	\$ 10,000.00	
BLD2128387B1--02-05	Furnish and Install Extension/Riser 12 inch	5	each	\$ 1,520.00	\$ 7,600.00	
BLD2128387B1--02-06	Furnish and Install Extension/Riser 18 inch	2	each	\$ 1,730.00	\$ 3,460.00	
BLD2128387B1--02-07	Furnish and Install Extension/Riser 24 inch	1	each	\$ 1,950.00	\$ 1,950.00	
BLD2128387B1--02-08	Furnish and Install Valve box	25	each	\$ 150.00	\$ 3,750.00	
BLD2128387B1--02-09	Raise/Lower Valve Box	10	each	\$ 50.00	\$ 500.00	
BLD2128387B1--02-10	Furnish and Install Fire Hydrant and Isolation Valve (Shut Down Required)	20	each	\$ 9,000.00	\$ 180,000.00	
BLD2128387B1--02-11	Furnish and Install Fire Hydrant Only	15	each	\$ 9,000.00	\$ 135,000.00	
BLD2128387B1--02-12	Furnish and Install Fire Hydrant and Isolation Valve (Wet Tap)	5	each	\$ 9,500.00	\$ 47,500.00	

Madsen-Barr Corporation Solicitation No. BLD2122592B1		
Unit Price	Unit Price Percentage Difference	
\$ 88.00	7%	
\$ 0.01	99000%	
\$ 8.25	-83%	
\$ 14.25	-93%	

Madsen-Barr Corporation Solicitation No. BLD2122592B1		
Unit Price	Unit Price Percentage Difference	
\$ 0.01	349999000%	
\$ 0.01	249999000%	
\$ 150.00	283%	
\$ 0.01	999999000%	
\$ 0.01	151999000%	
\$ 900.00	92%	
\$ 1,000.00	85%	
\$ 150.00	0%	
\$ 200.00	76%	
\$ 695.00	1196%	
\$ 8,500.00	5%	
\$ 8,100.00	17%	

Group 2: Repairs or Replacements						Madsen-Barr Corporation Solicitation No. BLD2122592B1	
Line Item						WSD Contracting, Inc. *AWD	
BLD2128387B1--02-13	Furnish and Install New "Cut-In" Fire Hydrant and Isolation Valve	5	each	\$	12,000.00	\$	60,000.00
BLD2128387B1--02-14	Furnish and Install 6 inch Gate Valve (Dry)	2	each	\$	3,000.00	\$	6,000.00
BLD2128387B1--02-15	Furnish and Install 6 inch Gate Valve (Wet)-Double line stop method	1	each	\$	15,000.00	\$	15,000.00
BLD2128387B1--02-16	Furnish and Install 6 inch Check Valve	2	each	\$	4,500.00	\$	9,000.00
BLD2128387B1--02-17	Off-Duty Law Enforcement Officer	2	hour	\$	50.00	\$	100.00
BLD2128387B1--02-18	Flag Person	5	hour	\$	65.00	\$	325.00
BLD2128387B1--02-19	Work Zone Signs	100	each	\$	50.00	\$	5,000.00
BLD2128387B1--02-20	Plastic Water-Filled Barrier Wall (Temporary) 42 inch High 12 feet long	2	each	\$	100.00	\$	200.00
BLD2128387B1--02-21	Barriacades Type I / II Drums	300	day	\$	10.00	\$	3,000.00
BLD2128387B1--02-22	Advance Warning Arrow	10	day	\$	100.00	\$	
BLD2128387B1--02-23	Emergency Call-Out Mobilization	3	each	\$	5,000.00	\$	15,000.00
BLD2128387B1--02-24	Furnish and Install Bollard	50	each	\$	485.00	\$	24,250.00
BLD2128387B1--02-25	Furnish and Install Concrete Pad/Valve Collar	40	each	\$	150.00	\$	6,000.00
BLD2128387B1--02-26	2 Inch Depth Asphalt Restoration With Cold Patch	50	square yard	\$	250.00	\$	12,500.00
BLD2128387B1--02-27	Furnish and Install Sod	500	square foot	\$	4.00	\$	2,000.00
BLD2128387B1--02-28	Furnish and Install 6 inch Thick Concrete Sidewalk	20	square yard	\$	200.00	\$	4,000.00

*AWD - Vendor Recommended for Award

Legend:	
Price from AWD is less than 25% from Vendor	
Price from AWD is greater than 25% from Vendor	

Note:

For the purpose of this price analysis and comparison; the unit prices of the low responsive, responsible bidders, Hydromax USA LLC and WSD Contracting, Inc., were compared to the previous Contract No. BLD2122592B1.

The Consumer Price Index (CPI-U) for services in Miami-Fort Lauderdale-West Palm Beach, FL, all items, has increased 3% since previous No. BLD2122592B1 was awarded in January 29, 2022.