



September 11, 2019

To: Whom It May Concern

Ref: Bauer Compressora, Inc., Sales and Service

To Whom It May Concern,

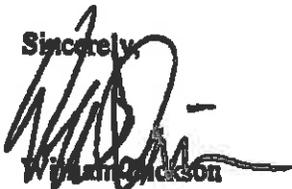
Please accept this letter as confirmation that Compressed Air Supplies is a Factory authorized Bauer Compressors, Inc., sales and service distributor. Bauer has appointed Compressed Air Supplies to have responsibility for an Area of Primary Responsibility, which includes your area. We have had a long standing relationship with Compressed Air Supplies and find them to be a highly focused and customer driven organization. They have the capability of providing sales and service support on all breathing air products manufactured by Bauer Compressors Inc., listed is their respective contact information:

**Compressed Air Supplies
800 Old Griffin Rd., Suite 3
Dania, Florida 33004
Tel: 954-929-4462
Attn: Sean Batchelder**

This appointment is valid until September 11, 2020 or until advised in writing, whichever comes first.

Please feel free to contact me if I can provide any additional information or answer any questions for you.

Sincerely,



William Jackson

Vice President of Sales, Breathing Air Products



BNI Building News

CONSTRUCTION COST DATA

990 Park Center Dr. Ste E.
Vista CA 92081
Tel. 760-734-1113
Fax 760-734-1540

The Construction Data Source

September 11, 2019

From: BNI Publications, Inc.
990 Park Center Drive, Suite E
Vista, CA 92081-8352

To whom it may concern:

Please be advised that BNI Publications Inc. is the publisher and sole original source of the following title:

2017 Florida Fire Prevention Code 6th Edition. BNI Building News is NFPA's exclusive licensee to develop the Florida Fire Prevention Code 6th Edition, as such they are the only publishers who are fully licensed to produce this code and a sole source for the document.

NFPA is the copyright holder for both the NFPA 1, Fire Code, 2012 and NFPA 101 Life Safety Code, 2012.

Sincerely,



William D. Mahoney
President
BNI Publications, Inc.
990 Park Center Dr., Suite E
Vista, CA 92081
Ph: (760) 734-1113
Fx: (760) 734-1540
www.bnibooks.com

Vista Office:

990 Park Center Dr Ste E, Vista, CA 92081

760-734-1113 FAX 760-734-1540



GOVERNMENT SALES
1 ECOLAB PLACE
ST. PAUL, MN 55102-1390

City of Lauderhill
1980 NW 56th Avenue
Lauderhill, FL 33313

September 12, 2019

RE: Laundry Supplies & Specialty Janitorial Supplies

To Whom It May Concern,

Ecolab is City of Lauderdale / Fire Station sole provider for Cleaning and Sanitation including Specialty Cleaning Chemicals, Laundry Cleaning Chemicals. Ecolab will handle the distribution and delivery of Ecolab products. This is available for all of your orders for Ecolab products going forward until further notice.

Ecolab appreciates the relationship it has with the City of Lauderhill and looks forward to our continued partnership. If you have any questions or concerns, please do not hesitate to contact us.

Thank you





April 2019

To Whom It May Concern,

EPR Systems USA provides unique cloud-based NEMSIS, EMSTARS and NFIRS compliant records management software solutions for Fire and EMS Agencies.

EPR's Fireworks software provides a turnkey, stand-alone solution specialized for Fire/EMS operations that provides both a desktop and mobile solution with unique features for emergency personnel in the field. FireWorks has distinct features within a shared database for both management, emergency responders and inspectors. The mobile solution works on any smart phone, tablet, or iPad (iOS or Android).

EPR's Fireworks mobile version is the only solution on the market that provides built in social media navigation tools that directs the emergency responder to the location, whether responding to an incident or conducting an inspection.

The FireWorks solution incorporates the latest state-of-the-art technology and best of breed features available on the market. Unique features to the FireWorks system include the ability to view a map from a birds-eye view, zoom in to a street view, or see a 3-D view of the location of the incident or inspection right from your mobile device. The map view provides the ability to turn on the color-coded hydrant layer on the interactive map. This enables your first responders to see the location before they even arrive to the emergency. FireWorks map view also overlays the US National Grid. Color coded map views of properties according to Risk Assessment are also unique to the FireWorks system.

Besides handling all the NFIRS reporting requirements, FireWorks provides unique Business Intelligence "BI" tools that graphically display in interactive charts and graphs all your incident data. The NFIRS Analytics and BI tool produces many of the reports required by the ISO (Insurance Services Organization) for an audit as well as Accreditation reports – directly from the system with the simple click of a mouse. This unique BI tool provides a dynamic dashboard that enables you to click from a visual chart and drill down to the actual incident including any pictures that were taken on the scene.



Company Qualifications and Reputation:

EPR Systems is an International software company, in business for 19 years, providing innovative municipal solutions. Our customer service is unparalleled and is our #1 priority.

EPR offers this combination of unique all-in-one management features:

- Intuitive, user-friendly browser-based interface designed to make complex reporting requirements accessible in the field
- Built-in ISO and Accreditation Reports
- Integration with other vendors
- Mobile version accessible from any tablet, iPad, smart phone (iOS or Android) using all major supported browsers.
- NEMSIS 3.4.0 and EMSTARS 3.4.0 compliant reporting module
- Interface to your County's CAD system
- Driver's license scanning into ePCR
- CAD alerts/incident address linked directly to completed Preplans
- Interface to third-party cloud-based service for Fire personnel scheduling
- Inspection module based on NFPA guidelines making reporting simple, efficient, and fast.
- OVAP scoring to identify RISK assessment of properties within your jurisdiction
- Electronic reports can be sent from the desktop, or from the field to the business owner
- Complete hydrant testing module, including flow-tests, calculations, interactive mapview, and navigation.
- Mobile inventory module for regular checks of vehicles, gear and other locations
- Color-coded hydrant overlay on map allows fire personnel to add hydrants or easily mark hydrants out of service
- Graphic report generator for user defined reports
- Mobile Pre-plan system with interactive mapping and navigation
- NFIRS compatible desktop version shares same database with mobile version; therefore, no 'syncing' of data required
- Property and occupancy module
- Upload and attach photos and other file types to incident, inspection, investigations records (PDF, JPEG, etc.)
- US National Grid map overlay
- County boundaries overlay
- False Fire Alarm reporting and billing
- Heat Maps by Incident and Response times



- **Dynamic mobile Business Intelligence "BI" and Analytics reporting** - featuring interactive visual graphs and charts allows specialized visualizations of data, ability to change views including drill down from the chart to the actual incident data and photos.

Our one stop shop approach to NFIRS and NEMSIS reporting as well as robust modules for inspections, preplans and analytics makes FireWorks software a unique and innovative solution for today's modern Fire Service. Our cloud-based software hosted in the secure Amazon Web Services Cloud allows for access and functionality across all smart devices and popular browsers.

Please contact us at (941)-328-3239 if you have any questions regarding our solutions, service or support.

Very truly yours,

A handwritten signature in black ink that reads "Kathi Pletzke". The signature is written in a cursive, flowing style.

Kathi Pletzke

Director, N. American Operations

EXPERT Diesel

4700 Oakes Road
Ft lauderdale FL 33314
954.583.2400
800.940.5200
Fax 954.583.2085
CumminsExpert.com

September 18, 2019

To Whom It May Concern:

Expert Diesel is the authorize Cummins engine repair dealer for diesel truck parts and service to include we are also an Autocar and Parker dealer for Broward County for CNG, Marine, Industrial, and Automotive.

Sincerely,



Roberto Rulz





September 11, 2019

Lauderhill Fire Dept
Attn: Patricia Stevenson
1980 NW 56th Ave
Lauderhill, FL 33313

Dear Patricia:

In response to your inquiry, this letter is to confirm the Knox Company is the sole manufacturer, inventor, and supplier of the Knox Rapid Entry System. All Knox Products are manufactured at our factory in Phoenix, Arizona. We use no distributors to sell our products. Products are sold factory direct to the end user.

If you should have any questions, please contact me at (800) 552-5669 ext. 565.

Sincerely,

John Thibault

John Thibault
Client Services Manager
Knox Company

MagneGrip Group

A DIVISION OF CLEAN AIR CONCEPTS

September 19, 2019

Lauderhill Fire Rescue
1980 NW 56th Avenue
Lauderhill, Florida 33313

Attn: Dave Malone

Reference; Sole Source for AirHAWK Filters

Dear Dave,

This letter is to inform the City of Lauderhill that the filter components in the AirHAWK units which were purchased from us by the City of Lauderhill in November of 2016 are sole source commodities. These components are required to be purchased from Clean Air Concepts in order to maintain the lifetime parts warranty offered within the AirHAWK warranty. Failure to purchase these parts directly from Clean Air Concepts will void the warranty. The AirHAWK components are manufactured to a specific requirement for Clean Air Concepts and represent the capability to provide the efficiencies that are necessary to provide the margin of safety these cleaners were designed to produce when controlling diesel exhaust. Of course, proper filter changes are required in a timely manner to maintain the effectiveness these units were designed to provide.

Sincerely,



Maggie Rossman, President
Clean Air Concepts



11449 Deerfield Road | Cincinnati, OH 45242 | 513-489-4440 | 800-875-5440 | Fax: 513-247-2502 | email: info@magnetrip.com

www.magnetrip.com



September 18, 2019

Charles Faranda
City of Lauderdale, Florida
5581 W. Oakland Park Blvd.
Lauderhill, Florida 33313

Re: ONSOLVE, LLC ("ONSOLVE") CodeRED® Service

Dear Mr. Faranda:

The CodeRED Emergency Notification System allows our clients to deliver high-speed, customized mass notifications. The CodeRED system utilizes many features that individually and in combination make ONSOLVE and CodeRED a unique sole provider. No other service provider may sell or license the CodeRED system, which is solely owned and operated by ONSOLVE. Below are several of the unique features of CodeRED, a service of ONSOLVE, which cannot be duplicated by any other system:

Data

ONSOLVE provides our clients with initial geo-coded calling data for immediate use as the foundation of your database, to ensure an expedient implementation process. Data is acquired through various commercial sources and includes residential and business data. We source our data from the best providers, geocode the data ourselves, complete all updates without requiring client involvement, perform extensive de-duplication processes, integrate all 9-1-1- data while scrubbing the records, geocode community opt-in entries on the fly, and clean all data. Simply put, CodeRED features more records and more highly accurate data, ensuring more successful connection rates.

Simultaneous Notifications / True Blast Dialing

In order to maximize the speed of each notification, all contacts are alerted simultaneously for each type of launch. We have found that creating an infrastructure robust enough to handle simultaneous launches ensures emergency messages reach their intended audience as quickly as possible.

RealCall® Messaging (Unique process, Patented U.S. Patent 6324262 B1)

ONSOLVE is the only emergency notification system provider authorized to utilize RealCall® patented technology. This proprietary functionality enables CodeRED to deliver accurate messages in their entirety to answering machines and other voicemail devices without looping or repeating the message. RealCall® has been proven to maximize the efficiency of the local telephone infrastructure when telephone circuits are in high demand. Other technologies leave partial, truncated or repeated messages—wasting valuable telephone circuit resources when they are most needed.

Universal ANI® Caller Identification (Unique ability and technology)

CodeRED utilizes a unique Universal ANI®, which is a toll-free call back number for residents to call in order to hear the last message delivered to their phone number. This technology optimizes telephone circuit demand and reduces the resources needed to successfully complete each notification.

Validata® Process (Unique ability and technology)

CodeRED leverages ONSOLVE's unique Validata® telephone number validation process to confirm every number in the customer's database. This proprietary methodology is used to verify the validity of entries and identify addresses lacking valid phone numbers.

CodeRED Weather Warning® (Unique ability and technology)

CodeRED offers the option to add CodeRED Weather Warning®, which delivers automated severe weather warnings to residents in the direct path of a storm within seconds of the alert being issued by the National Weather Service. Weather Warning is the only early warning system available to utilize the NOAA Storm Based Warning system's polygon data to pinpoint a storm and automatically call those who will be impacted first.

CodeRED® Mobile Alert App (*Unique ability and technology*)

The CodeRED Mobile Alert app is used to maximize the reach of any given notification. Utilizing advanced geo-aware technology, the app provides an additional location-based method for clients to deliver CodeRED-initiated notifications. The CodeRED Mobile Alert app, which is unique to ONSOLVE, allows clients to reach not only residents, but also visitors passing through the area. It also serves to protect citizens when they travel outside their primary coverage area.

Full IPAWS Capabilities (*Unique ability and technology*)

CodeRED includes a fully functional Message Alert Origination application for launching Integrated Public Alert and Warning System (IPAWS) messages in support of FEMA's program. Unique to CodeRED, this function is activated directly within the same system interface as all other notification methods to streamline the creation of messages disseminated to the public.

ONSOLVE Launcher App (*Unique ability and technology*)

CodeRED provides a stand-alone app which allows authorized system users to send notifications directly from their smartphone or tablet when away from their office. Within seconds users can create and send notifications to contacts within specific geo-targeted areas without requiring the use of a computer; providing enhanced real-time situational awareness and updates.

As you can see from the list of unique features above, the City of Lauderdale has multiple reasons to sole source ONSOLVE's CodeRED service. Many of our clients are able to immediately purchase the system through the sole-source method by leveraging the totality of these and other benefits.

Please feel free to contact me if you have any questions.

Sincerely,



Becki Gallahan
Regional Sales Manager

becki.gallahan@onsolve.com
866.939.0611 ext 1198
onsolve.com



September 17, 2019

To Whom It may Concern:

The purpose of this letter is to provide justification of a sole source licensing by the City of Lauderdale for a planning and interoperable communications platform called ReadyOp, a service offering of ReadyOp Communications, Inc. This licensing is justified on a sole source basis as no other program offers the complete package of services as listed below.

The licensing on a sole source basis with ReadyOp Communications is justified due to the following features and capabilities can be included in a single, secure website for the State's use:

- 1. The ReadyOp application is currently the only application on the market that we are aware of that combines the following capabilities into a single application:**
 - a. ReadyOp is a web-based program that can be used to template and prepare for planned events as well as incidents, emergencies and daily operations for single and multiple agencies.**
 - b. ReadyOp provides six ways to communicate (phone, radio, text, email, alerts, secure video and secure voice) with personnel in multiple organizations within a single desktop display.**
 - c. ReadyOp enables users to securely store, share and view photographs, maps, rosters and other files with other approved users quickly and from any location with internet access.**
 - d. ReadyOp enables users with approved permissions to listen and talk on one or multiple radio talk groups simultaneously. Approved personnel will be also able to multicast to multiple radio talk groups from their laptop or smart phone from any location with internet access.**
 - e. ReadyOp enables users to design and use forms for reporting, checklists, status updates, equipment and training requests, asset management and many more activities.**
- 2. ReadyOp includes a roster for storing personnel names, contact information, organization and special tags for fast recall and communication. This will provide incident commanders and other responding personnel to quickly locate and communicate with individuals with special training and capabilities.**

3. **ReadyOp includes the ability for storing information on assets which may be needed in an incident response or emergency, including the name of the person, organization and contact information.**
4. **There is no requirement to purchase any hardware to support the use of ReadyOp except a minor investment for each radio talk group to be included for communication.**

The ReadyOp service is unique in that no other program offers the combination of resource access, security, information and communications. ReadyOp is already in use by multiple government agencies in South Florida including the Florida Department of Law Enforcement, Broward County, the Broward County Healthcare Coalition, Broward Health and many other agencies. Approving this sole source purchase will enhance the planning and response capabilities of the Lauderdale Fire Rescue and Police Departments and the South Florida region.

Please contact our company at 813 289-7620 for additional information if needed. Our website is www.ReadyOp.com.

**Marc Moore
CEO
ReadyOp Communications, Inc.**



Navistar, Inc.
2701 Navistar Drive
Lisle, IL 60532 USA

Don Albrecht
Parts Sales Manager
Southeast Region - Navistar Inc.

September 18, 2019

To Whom It May Concern,

This letter is to inform all Parties that Rechten International Truck, with Facilities in the following locations:

2688 SR 84, Fort Lauderdale, Florida
7227 NW 74th Ave., Miami, Florida
3787 Interstate Park Rd., Riviera Beach, Florida
1699 N. US 1, Fort Pierce, Florida

is International Truck and Engine Corporation / Navistar Inc.'s only authorized Dealer for all International / Navistar related Trucks, Parts, Service, Sales and Warranty in the related counties throughout the State of Florida.

Sincerely,

Don Albrecht

Don Albrecht
Parts Sales Manager; Southeast Region
Navistar Inc. / International Truck and Engine Corporation
Cell # 678.367.8211
don.albrecht@navistar.com



A NAVISTAR COMPANY



725 SW 46th Avenue
Ocala, Florida 34474
T (800)524-6072
M (352) 572-5390
F (352) 629-2018

March 29, 2019

RE: 2019 / 2020 Budget year – Hall-Mark RTC / Ferrara / E-ONE / Horton / REV Brand Product Sole Source Letter

Dear valued customer:

Hall-Mark RTC is the sole-source supplier of Ferrara, E-ONE, Horton and REV Orlando, brand parts and service for the State of Florida. Hall-Mark RTC has operated in as an exclusive E-ONE dealer since 1993. Hall-Mark RTC is a full service fire apparatus dealership dedicated to providing Fire-Rescue Departments with the highest quality emergency vehicle repairs and service response in the State of Florida.

Hall-Mark RTC is also the exclusive dealer for Horton Ambulances in the State of Florida and is the sole-source supplier Horton parts as well as E-ONE, Ferrara and KME. Contacts for all of your E-ONE and REV product parts and service needs are Lisa Scott and Farrah Warfield. George Scott is the Service Manager and can be contacted for your service needs. Our Service Team can be reached at 352-629-6305.

Should you have any questions or require any additional information, please do not hesitate to call any of the Hall-Mark Team.

Best regards,

A handwritten signature in black ink that reads "William D. Alm".

William D. Alm
V.P./ General Manager
Hall-Mark RTC
725 SW 46th Avenue
Ocala, Fl. 34474

A thick red line that starts at the bottom left, goes horizontally to the right, then drops vertically down, and then goes diagonally up to the right across the bottom of the page.

powered by **HALL-MARK**
REVgroup.com



SOUTHEAST TRUCK SPECIALIST INC.

9/19/19

To Whom It May Concern:

Southeast Truck Specialist Inc has been in business for 26 years.

During this time, we have had the privilege of servicing emergency vehicle fleets for numerous counties and municipalities.

We are the only shop with the specialized equipment necessary to perform this task. Southeast Truck also employs EVT certified technicians. Certified technicians that are qualified to meet any demand necessary to service fire apparatus. Our customer base is within approximately a 30 mile radius.

Sincerely,

Joe Guerrero

Owner, southeast Truck Specialist

SOLE SOURCE JUSTIFICATION FOR TARGETSOLUTIONS' SERVICES

TargetSolutions (formerly TargetSafety) provides a comprehensive suite of proprietary web-based solutions for Fire and EMS departments. The company's online training management system features exclusive fire department software applications and best-in-class training courses. This unique, one-of-a-kind system delivers these tools through one, integrated web-based platform.

Outlined in this document is an overview of TargetSolutions' key differentiators:

EXCEPTIONAL BACKING FROM THE INDUSTRY:

TargetSolutions is backed by leading Fire Service and EMS organizations, including:

- **National Fire Protection Association (NFPA):** In 2002, the NFPA invested in TargetSafety to enable the company to deliver online training courses to serve NFPA's fire service members. NFPA was instrumental in financing the development of TargetSolutions' content and advanced applications for the fire service.
- **International Association of Fire Chiefs (IAFC):** TargetSolutions has underwritten a \$1.5 million grant to the fire service with the IAFC to give back to the fire community. In the past, TargetSolutions offered free training for events such as the National Firefighter Safety Stand Down, of which 14,000 courses were completed.
- **Volunteer & Combination Officers Section of the IAFC (VCOS):** In 2011, TargetSolutions sponsored the VCOS Training Officer of the year award.
- **The Continuing Education Coordinating Board for Emergency Medical Services (CECBEMS):** TargetSolutions is organizationally accredited by CECBEMS, a leading accrediting body for EMS continuing education. This accreditation goes beyond individual course approvals, CECBEMS has in fact conducted a comprehensive evaluation of TargetSolutions' content-creation process, as well as other factors, to grant this elite status.

INNOVATIVE WEB-BASED COMPLIANCE MANAGEMENT APPLICATIONS:

These applications and reports help departments reduce expenses, maintain compliance, streamline training operations, and increase productivity while helping keep firefighters and EMTs safe.

- **Activities Builder:** Enables departments to track daily training, employee review of protocols, as well as monitor virtually every action (or inaction) within the department.
- **Community Resources:** Makes it easy for departments to share resources—such as training presentations, educational videos, SOPs, inspection forms, and more—with other Target-

Solutions clients and community members; documents can be downloaded, modified, and assigned to employees in just a few clicks of the mouse.

- **Event Manager:** Makes it possible to create, schedule, track, and access reports on events such as instructor-led classroom training, online meetings and webinars, new hire orientations, and recurring department meetings; this application provides easy access to user registration and attendance records, delivers confirmation and reminder emails to employees, and simplifies enrollment and access to event details.
- **File Center:** Provides a password-protected and centralized location for departments to upload and access organizational files and resources.
- **ISO Training Tracker:** Standardizes the department's collection of data and automates the reporting of all ISO training.
- **Manage Credentials:** Automates the tracking of EMT certifications, firefighter job qualifications, drivers' licenses, auto insurance, and virtually any type of data with an expiration date and identification number.
- **Platform Solutions:** Delivers departments with pre-built, but totally customizable electronic forms (delivered through Activities Builder), for tracking critical fire department compliance and operational issues, including: Aircraft Rescue & Fire Fighting, Career Management, Controlled Substances, Daily Activities, Inspection Checks, Instructor-Led Training, ISO Compliance, JAC Reimbursements, NIMS-ICS, Policies & SOGs Compliance, Post-Incident Analysis, Pre-Planning Reports, Probationary Evaluations, Sexual Harassment Training, Skill Sheets & Task Books, Urban Search & Rescue, Wildland Training.
- **Test Builder:** Enables departments to evaluate employee proficiency by creating, assigning and managing the delivery of secure, web-based exams.
- **Reporting Capabilities:** TargetSolutions' powerful Generate Reports application enables departments to create, schedule, share, notify, email, and download comprehensive reports on training and compliance tasks.

BEST-IN-CLASS ONLINE TRAINING LIBRARY:

TargetSolutions offers more than 250 hours of online EMS continuing education and Firefighter training, including valuable NFPA 1001, NFPA 1021 and NFPA 1500 Series, as well as HAZMAT training, terrorism training, ARFF training, and wildland firefighting training. TargetSolutions also features courses that meet OSHA's standards, HR, Emergency Vehicle Operations, Law Enforcement and much more.

■ **Fire:** TargetSolutions features more than 60 hours of NFPA training, including NFPA 1001 Series (Firefighter I & II), NFPA 1021 Series (Company Officer) and NFPA 1500 Series. The catalog offers General Firefighter Training (Wildland Firefighting, ARFF, etc.) & Brunacci Functional Boss Behaviors.

■ **AlphaACT® FIRE:** TargetSolutions has partnered with AlphaTRAC Products to offer AlphaACT® FIRE's dynamic scenario-based training courses and course builder application. This web-based simulation training helps fireground incident commanders improve their decision-making skills for the high stress, chaotic environment of a fire response.

■ **EMS Continuing Education:** TargetSolutions, which is organizationally accredited by CECBEMS, offers more than 180 hours of EMS recertification. The catalog also features more than 80 hours of EMS training approved by the University of Maryland, Baltimore County (UMBC) that meet the stringent requirements for the Critical Care Emergency Medical Transport Program (CCEMT-P) and covers the following categories: Preparatory; Airway; Patient Assessment; Medical; Trauma; Special Considerations; Operations.

■ **OSHA & Compliance:** TargetSolutions' online training catalog features 50 OSHA safety courses that can be used to comply with state and federal training mandates.

■ **Human Resources:** TargetSolutions' Human Resources courses are designed to supplement the course catalog by providing training that is relevant and essential to all employees of all industries. No matter what profession an employee holds, HR training is critical for reducing liability and improving productivity.

■ **Emergency Vehicle Operator:** TargetSolutions' Emergency Vehicle Operator courses offer departments a convenient, easy-to-use, and time-saving solution to reduce motor vehicle losses, one of the costliest but least addressed losses in the workplace.

■ **Law Enforcement:** TargetSolutions offers more than 240 courses created by subject experts. Courses feature interactions and scenario-based lessons, covering Active Shooter, Dispatch, Homeland Security, Patrol, Officer Survival, etc.

■ **ACLS, BLS & PALS Training:** Through TargetSolutions, fire and EMS personnel can take HealthStream's Basic Life Support (BLS), Advanced Cardiac Life Support (ACLS), and Pedi-

atric Advanced Life Support (PALS). These courses are integrated into the platform, making it possible to easily assign, track, and report course completions.

■ **MSA Safety:** TargetSolutions has partnered with MSA Safety to deliver video training courses for operating MSA equipment.

INDUSTRY-LEADING TECHNOLOGY CAPABILITIES:

■ TargetSolutions' powerful enterprise solution enables agencies to easily and effectively share important tools and resources with who they want, when they want. The end result is a better trained, more cohesive and more unified community of emergency responders.

■ TargetSolutions is proud of the fact its servers consistently exceed 99.9 percent uptime. TargetSolutions uses top-of-the-line equipment to ensure our database is sound and customers are satisfied. TargetSolutions' backup datacenter has been strategically positioned to secure its production infrastructures.

■ TargetSolutions provides API solutions that enable departments to integrate with third-party software. These

tools allow departments to update personnel data from other software in TargetSolutions, as well export completions reports from TargetSolutions into other RMS systems.

■ TargetSolutions will retain an organization's training and compliance records for six years after the conclusion of the organization's contract. Clients are able to pull and save data for as long as needed.

ADDITIONAL DIFFERENTIATORS:

■ Lets departments conduct live, online meetings (such as interactive training events) with remote participants from within the TargetSolutions platform.

■ TargetSolutions has created EMS & Law Enforcement Advisory Boards, with the mission to strategically develop ways to improve TargetSolutions' EMS & Law Enforcement course content and software applications.

SUMMARY:

By taking advantage of these TargetSolutions applications and services, your department can:

■ Dramatically reduce the expenses associated with overtime, administrative tasks and fuel

■ Meet mandatory state, local and federal requirements with online EMS and NFPA training

■ Document and maintain records on all required training and compliance tasks

Should you have any additional questions about TargetSolutions, or the information presented above, please contact us at (800) 840-8048. Thank you for your consideration!

TARGETSOLUTIONS

Together with CentreLearn



4201 Montdale Drive
Valparaiso, IN 46383-4098
219-548-5000
800-592-6587
Fax: 219-476-1669

September 10, 2019

Attn: City of Lauderhill

Please be advised that AMKUS Rescue Systems operates through a dealer network to provide our customers with the best and most efficient service. Each dealer is assigned a specific territory. That dealer is responsible for the customers in the given territory for all AMKUS sales and service.

The dealer is responsible for maintaining an inventory of spare parts to provide quick service to the customers in their territory. The dealer is responsible for installation, service, repair, maintenance and upgrading of the products in their territory using only genuine AMKUS parts.

Please be advised that Emergency Vehicle Repair (321-228-7691), is presently our representative for the sales and service of AMKUS Rescue Systems for the City of Lauderhill, Florida.(Broward County) Please set them up as your authorized sales and service location.

If I may be of further assistance, please do not hesitate to call.

Best regards,

A handwritten signature in black ink that reads 'Jennifer Lemmon'.

Jennifer Lemmon

Receptionist

Amkus Rescue Systems



September 25, 2019

Marketing Resources and Management Inc., doing business as Atlantic Bus Sales is the sole source provider for bus products including, bus parts and repairs, wheelchair lift parts and repairs, air conditioning parts and repairs and aftermarket parts and repairs.

We are an authorized repair center for Ricon and Braun wheelchair lifts. We are also an authorized repair center for ACT, MCC and ACC air conditioning systems.

Atlantic Bus Sales is the only ElDorado bus dealer in Florida.

Richard Yusem
President
Marketing Resources and Management Inc.
dba Atlantic Bus Sales



January 15, 2019

To whom it may concern:

Florida Transcor is the sole source provider for the Trantex Thermoplastic Equipment and all supporting options such as but not limited to application dies in the State of Florida.

Thank you for your interest in Trantex equipment and please feel free to contact me direct if you have any questions or concerns.

Very truly yours,

A handwritten signature in black ink, appearing to read "Steve Nelson", is written over a light blue horizontal line.

Steve Nelson
President
Office 281-448-7711
Fax 281-591-6827
snelson@trantexinc.com



November 1, 2018

This letter will confirm that Southern Sewer Equipment Sales; located at...

3409 Industrial 27th Street
Fort Pierce, FL 34946

10575 General Drive
Orlando, FL 32824

8200 NW 58th Street
Doral, FL 33166

...is the sole authorized Vac-Con dealer for sales, parts, and service in the state of Florida (excluding the Florida Panhandle).

If you have any further questions, please do not hesitate to contact us.

Thank you,

A handwritten signature in blue ink, appearing to read "Todd Masley", is written over a light blue circular stamp.

Todd Masley
Executive Vice President

MORE POWER TO YOU

989 Hail Park Road,
Green Cove Springs, FL 32043
Tel: 904.284.4200 • Fax: 904.284.3305
www.vac-con.com

H&E EQUIPMENT SERVICES.

November 20, 2018

City of Lauderhill Public Works Department

2101 N.W. 49th Avenue

Lauderhill, FL 33313

RE: Sole Source / Most Reasonable Source Letter

To Whom It May Concern:

This letter certifies that H&E Equipment Services is an authorized equipment manufacturer representative and the source for genuine original equipment manufacturer's parts, equipment and factory authorized service and repairs in Broward County for the following:

Gehl, Bobcat, John Deere, Doosan, Genie, JLG, Skyjack and many other brand names.

Please call me if you are in need of any additional information.

Sincerely,



Henry Sepulveda

Branch Manager

THANK YOU FOR YOUR BUSINESS
please see reverse side for terms and conditions



Growers Equipment Co.

**2695 Davie Road
Davie, FL 33314
Phone (954) 916-1020
Fax (954) 916-0080**



October 1, 2019

**CITY OF LAUDERHILL
5581 W. Oakland Park Blvd.
Lauderhill, Fl. 33313**

Phone: 954-730-3047

Re: Sole Source/most reasonable source letter

To Whom It May Concern:

This letter certifies that Growers Equipment Company is an authorized equipment manufacturer representative and the sole source for genuine original equipment manufacture's parts, equipment and factory authorized service and repairs in Broward and Dade County for the following:

- 1). Kubota Agriculture and Construction equipment**
- 2). New Holland (formerly Ford Tractor) Agriculture and Construction**

Please call me if you are in need of any additional information.

Sincerely,

**Norberto Horacio Lopez
CEO**



ProCare[®] Services
3800 E. Centre Ave.
Portage, MI 49002 USA
1-800-STRYKER
stryker.com

To:	Whom it may concern
Subject:	Emergency Care Parts and Service
Date:	February 4, 2019

Stryker's Medical division certifies that it is the original equipment manufacturer (OEM) or sole source distributor of parts for Stryker's Emergency Care products. All parts are manufactured at Stryker or by an outside supplier specifically for Stryker.

Stryker employs its own field service team (known as ProCare Services) to service its products. Stryker only uses OEM parts for repairs, and has exclusive use of certain proprietary tools for diagnostics and repairs. Stryker Emergency Care products that require the use of such proprietary tools include, but are not limited to:

- Power-LOAD fastener
- Power-PRO cot
- LUCAS 3 chest compression system
- LIFEPAK 15 monitor/defibrillator
- LIFEPAK 20e monitor/defibrillator
- LIFEPAK 1000 defibrillator
- LIFEPAK CR Plus / LIFEPAK CR2 defibrillator

Tooling is calibrated, documented and controlled by Stryker's home offices in Portage, MI, USA and Redmond, WA, USA. Calibration records and training records are available upon request.

Service repairs are documented and reviewed by Stryker's quality team. To help ensure Stryker's commitment to quality, Stryker tracks and trends its service to help ensure the highest level of product performance for its customers. Preventive maintenance (PM) and service history documentation is available upon request.

Please contact your local Stryker representative with questions.

Stryker Corporation or its divisions or other corporate affiliated entities own, use or have applied for the following trademarks or service marks: CR Plus, LIFEPAK, LUCAS, Power-LOAD, Power-PRO, ProCare, Stryker. All other trademarks are trademarks of their respective owners or holder.

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Mkt Lit-1630 03 JUL 2018 Rev B



Tablet Command, Inc.
P. O. Box 151467
San Rafael, CA 94915

RE: Tablet Command Sole Source Status

October 7, 2019

To Whom It May Concern:

Tablet Command, Inc. is the sole source provider for Tablet Command software. Our authorized partners act as representatives on our behalf, providing product demonstrations and account management services to our prospects and customers.

We are the only vendor providing an IOS application used as a stand-alone, mobile incident command, resource management and accountability solution that can also integrate with various CAD systems through multiple interface types.

Tablet Command is sold only as a direct transaction between Tablet Command, Inc. and its customers.

Sincerely,

A handwritten signature in black ink, appearing to read 'Van Riviere', written in a cursive style.

Van Riviere
President, CEO
Tablet Command, Inc.



May 8, 2019

RE: Sole Source Letter - Handtevy Pediatric System

To Whom It May Concern,

This letter is to confirm that Pediatric Emergency Standards, Inc. ("PES") is the sole source provider of the Handtevy Pediatric System. The Handtevy System addresses the complexities of the critical patient by providing the only comprehensive pediatric system of care in the industry. Handtevy combines customization, technology, documentation, integration, durables and education to allow healthcare professionals to confidently treat pediatric patients rapidly and with confidence.

Handtevy is sole source as a result of the following:

1. Handtevy utilizes a proprietary Medication Management Software that allows healthcare providers to create custom medication and equipment guides tailored 100% to their pediatric protocols.
2. PES offers a clinical team comprised of pediatric physicians, nurses, paramedics and pharmacists for ongoing support.
3. The Handtevy System is the only "hybrid" system in the industry. Hybrid means both age based and length based offering providers a way to determine weight for dosing via age or length.
4. The Handtevy System is the only system that addresses children from preemie to age thirteen, and includes adult as well.
5. Custom medication and equipment guides created by the provider (addressed in #1) can be utilized in hard copy or via Handtevy Mobile. Hard copy medication guides are tear-proof, and water-proof. Reproduction of the hard copy medication guide is not permitted due version control, liability and copyright issues.
6. Handtevy Mobile is the only platform that offers custom medication dosing and equipment sizing on a mobile platform that can integrate into the ePCR for data collection.
7. The Handtevy Instructor Course is only taught by PES employed educators and is meant to be utilized with the Handtevy Pediatric System.
8. The Handtevy Pediatric Bag is the only bag that utilizes ages to correspond with the Handtevy dosing system.

For more information, please visit our website at www.Handtevy.com. Please feel free to contact me with any questions.

Thank you,

A handwritten signature in black ink that reads "Allison Antevy".

Allison Antevy
President & CEO

SOLE SOURCE LETTER - NONFEDERAL
Environmental Systems Research Institute, Inc. (Esri)
380 New York Street
Redlands, CA 92373



DATE: July 25, 2019

TO: To Whom It May Concern

FROM: Jackie Ricks, Esri Contract Coordinator/Contracts & Legal Department

RE: Esri Sole Source Justification for Geographic Information System Software

This letter confirms that Esri is the sole-source provider of Esri products and related maintenance services in the U.S. commercial, state, and local government marketplace, subject to the disclosures set forth below.

Esri has authorized certain resellers to resell sole source products, including Esri enterprise agreements, to state agencies of the State of California only under the California Software License Program (SLP). Esri distributes Esri software licenses and maintenance in combination with non-Esri software or services through open-market value-added resellers, system integrators and OEMs. Esri also distributes Esri software licenses and maintenance separately or in combination with non-Esri software or services to customers that provide architectural, engineering, and construction services. On request, Esri will provide open-market quotes for Esri products and maintenance through customer-designated resellers.

If you have further questions, please contact me at jricks@esri.com.



Jackie Ricks

September 30, 2019

**City of Lauderhill
Attn: Joan Fletcher
5581 W Oakland Park Blvd
Lauderhill, FL 33313**

Dear Ms. Fletcher:

Geographic Technologies Group, Inc. (GTG) is the sole developer of Vantage Points, GeoMax, Scanned Documents Blade and Tax Roll Script applications. Although GTG products may be resold by 3rd parties, all product support and/or professional services for the GTG product suite are only provided by GTG directly.

Please feel free to contact us with any questions you may have about the Vantage Points suite of products.

Sincerely,



**Dawn Reim, Office Manager
Geographic Technologies Group, Inc.**