



QUOTATION

Safeware, Inc.
4403 Forbes Blvd.
Lanham, MD 20706-4328
USA
301-683-1234
www.safewareinc.com

Order Number	
10182654	
Order Date	Page
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Quote Expires On: 12/04/2024

Contract No: OMNIA Contract #4400008468

Bill To: **Customer ID:** 151339

Lauderhill Fire Rescue
1181 NW 41st Terrace
Lauderhill, FL 33313
USA

Ship To:

Lauderhill Fire Rescue
1181 NW 41st Terrace
Lauderhill, FL 33313
USA

954-730-2950

Requested By: Deputy Jeff Levy

<i>PO Number</i>	<i>Taker</i>	<i>Email</i>
Quote: Skydio	Jose Mogna	jmogna@safewareinc.com
<i>Freight Terms</i>	<i>Phone</i>	<i>Fax</i>
Freight Paid		
<i>Sales Representative</i>		
Manny Margolles		

<i>Quantities</i>					<i>Item ID</i>	<i>Pricing</i>		
<i>Ordered</i>	<i>Allocated</i>	<i>Remaining</i>	<i>UOM</i>	<i>Unit Size</i>	<i>Item Description</i>	<i>UOM</i>	<i>Unit Price</i>	<i>Extended Price</i>
2.00	0.00	2.00	KT		SKY DR4ERKT2VZG0000NA	KT	16,830.00	33,660.00
				1.0	Skydio X10 Ready Kit, 5G/LTE, VL VT300-Z	1.0		
					Incl X10 w/ Sensor Package (2.4/5 GHz 5G/LTE			
					Ready: T-Mobile, Visible Light) NA + VT300-Z,			
					Enterprise Controller, Ready Case, 2x wall			
					adapters, additional propellers, 3x batteries, and			
					dual charger. Incl subscription to Skydio			
					Autonomy drone Software.			
					Ordered As: DR4ERKT2VZG0000NA			
2.00	0.00	2.00	EA		SKY DR4ACCLPAD	EA	125.00	250.00
				1.0	Skydio Landing Pad	1.0		
					One (1) collapsible landing pad.			
2.00	0.00	2.00	EA		SKY DR4ATTSP TL	EA	265.00	530.00
				1.0	Skydio Spotlight, X10	1.0		
					Skydio X10 attachment			
2.00	0.00	2.00	EA		SKY CEDR45G3YRNA	EA	3,300.00	6,600.00
				1.0	Skydio Care, X10 w/5G, 3YR	1.0		
					3-Year/36-Month Term, for X10 w/Cellular 5G;			
					Includes: 3x Damage Replacement w/advance			
					shipment and up to 1x Lost Drone Replacement			
					w/advance shipment. Continental US and Hawaii			
					and Alaska only.			



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Quantities					Item ID	Pricing UOM	Unit Price	Extended Price
Ordered	Allocated	Remaining	UOM Unit Size	Disp.	Item Description	Unit Size		

Item Note: In either event, Customer will be charged the full cost of the replacement drone if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment.

2.00	0.00	2.00	EA		SKY CEGIMVTG300Z3YRNA	EA	1,949.00	3,898.00
				1.0	Skydio Care, VT300-Z Sensor Package 3YR 3-Year/36-Month Term, for VT300-Z; Includes: 3x Damage Replacement w/advance shipment and up to 1x Lost Sensor Package Replacement w/advance shipment. Continental US and Hawaii and Alaska only.	1.0		

Item Note: In either event, Customer will be charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment.

2.00	0.00	2.00	YR		SKY SWSTRDR4	YR	2,400.00	4,800.00
				12.0	Skydio MV Live Streaming, X10 for X10, Includes: Multi-Viewer streaming capability allowing user to share real-time video from Skydio X10. Base license includes 600 hours per year, per vehicle, per viewer, pooled; Hours only consumed when stream is viewed by more than one viewer.	12.0		

Ordered As: SWSTRDR4

2.00	0.00	2.00	YR		SKY SWFMDR4	YR	120.00	240.00
				12.0	Skydio Fleet Manager for X10 One (1) subscription to Skydio Fleet Manager for X10 includes access to Skydio Fleet Manager for tracking fleet usage. Includes live streaming of video to a single user and subscription to Skydio Model Viewer.	12.0		

Ordered As: SWFMDR4

Total Lines: 7

SUB-TOTAL: 49,978.00

TAX: 0.00

AMOUNT DUE: 49,978.00

Actual freight added per freight terms