



Quote

Utility Associates Inc
250 East Ponce De Leon Avenue
Suite 700
Decatur GA 30030
(800) 597-4707
www.utility.com

Customer
Date
Sales Quote#
Expires
Sales Rep
PO#
Terms

Lauderhill FL Police
1/31/2024
134011
12/15/2024
Dahlia Blake
Net 30

Bill To

sgibbons@lauderhill-fl.gov
Sandra Gibbons

Ship To

Major David Hennessy
Lauderhill Police Department
6279 W Oakland Park Blvd
Lauderhill FL 33313
United States

Item	Description	Quantity	Price Each	Amount
Description	Base Services ***			
EOS-COM-H/S-3	EOS Camera and Mount, Rocket High-Speed Mobile Communications Hub, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)	75		\$517,500.00
	SO#13182 / Inv#25908/ PO#23203			
COM-H/S-3	Rocket High-Speed Data Communications System, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)	13		\$39,130.00
	SO#13182 / Inv#25908/ PO#23203			
SWP-H/S-3	High-Speed Data Access Point, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)	2		\$26,640.00
	SO#13182 / Inv#25908/ PO#23203			

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Item	Description	Quantity	Price Each	Amount
EOS-COM-H/S-3	EOS Camera and Mount, Rocket High-Speed Mobile Communications Hub, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)	18		\$124,200.00
	SO#16705 / Inv#28821/ PO#23202			
EOS-H/S-3	EOS Camera and Mount, Holster Sensor, Media Controller, USB-C Breakaway Charging Cable, CAD Activation, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)	7		\$30,380.00
	SO#16705 / Inv#28821/ PO#23202			
COM-H/S-3	Rocket High-Speed Data Communications System, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)	10		\$30,100.00
	SO#16705 / Inv#28821/ PO#23202			

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Item	Description	Quantity	Price Each	Amount
COM-H/S-3	Rocket High-Speed Data Communications System, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)	2		\$6,020.00
	SO#21616 / Inv#33763 / PO#25461			
COM-H/S-3	Rocket High-Speed Data Communications System, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)	12		\$36,120.00
	SO#48129 / Inv# 44385 / PO#28315			
EOS-COM-H/S-3	EOS Camera and Mount, Holster Sensor, CAD Activation, Media Controller, USB-C Breakaway Charging Cable, Rocket High-Speed Mobile Communications Hub, OBD II, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)	15		\$103,500.00
	*SO#36653-R / Inv#37370 / PO# 21R-4404			

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EOS-H/S-3	EOS Camera and Mount, Holster Sensor, Media Controller, USB-C Breakaway Charging Cable, CAD Activation, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.) *SO#36653-R / Inv#37370 / PO# 21R-4404	25		\$108,500.00
INTRM-H/S-3	Rocket Interview Room Control Unit, DVR, and Communications Hub, One Fixed Position Camera, One (1) Wall-Mounted Microphone, One (1) Illuminated Wall Switch to Initiate/Terminate Recording, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.) *SO#36653-R / Inv#37370 / PO# 21R-4404	2		\$29,280.00
CAD-S-3	CAD Activation SaaS - 3 Years: The coverage period is 11/1/2024 through 10/31/2027 (36 mos.)	140	\$540.00	\$75,600.00

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Item	Description	Quantity	Price Each	Amount
EOS-Refresh	Body Camera Hardware Refresh - ** New S1 External Camera with Charging Cables, and Holster	280	\$900.00	\$252,000.00
	*2024 Refresh			
EOS-SPARE	EOS Intelligent Body Camera HaaS - Spare Pool	10	\$0.00	\$0.00
	*2024 Refresh			
EOS-Refresh	BodyWorn Hardware Refresh - Includes Charging Cables, Case, Holster, and Screen Protector	280	\$900.00	\$252,000.00
	***To take place in 2025 when the new devices become available.			
EOS-SPARE	EOS Intelligent Body Camera HaaS - Spare Pool	10	\$0.00	\$0.00
	***To take place in 2025 when the new devices become available.			
Description	New Added Capabilities ****			
EOS-BT-8000025	EOS Accessory: Media Controller 2.0	280	\$0.00	\$0.00
SER-S-5100	3rd Party Data Storage	10	\$750.00	\$7,500.00

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Item	Description	Quantity	Price Each	Amount
COM-H	ROCKET Communications HaaS - Rocket XLE Upgrade*	105	\$1,650.00	\$173,250.00
	-UAI will come onsite to install the XLE Upgrades.			
RIOT-H-8000024-KIT	UTILITY UPS for XLE Battery Back-Up	150	\$0.00	\$0.00
	-UAI will install the battery backups along with the XLE Upgrade.			
Description	External Vest Carriers - Qty TBD*** -Should not exceed more than 140			
Description	Zero9 Media Controller Case - \$30/ea Qty. 140 *One per Officer			
Description	Payment Schedule: Paid to UAI Over the Life of Agreement Payment 1 - Due NET 30 From Signature/ PO Issuance Date: \$305,000 Payment 2: Due on November 1, 2025: \$305,000 Payment 3: Due on November 1, 2026: \$305,000 Total: \$915,000.000			

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Item	Description	Quantity	Price Each	Amount
Description	Future Purchases UAI through October 31, 2027 (Pricing): -EOS-H (HARDWARE)= \$885/ea, SaaS (SOFTWARE) = \$3,455 for 3 years of service -ROCKET XLE (HARDWARE) = \$1650/ea, SaaS (SOFTWARE) =\$1,227.25 for 3 years of service. -\$600 per TB (Hot Storage): must purchased in quantities of 10 or more. -\$120 per TB (Cold Storage): *UAI's SLA for retrieving a file using this method is 12 hours.			
Signature Line	Signature:_____			
	Name:_____			
	Date:_____			
	PO:_____			

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Subtotal	\$1,811,720.00
Discount	(\$896,720.00)
Subtotal	\$915,000.00
Sales Tax (%)	\$0.00
Total	\$915,000.00