



# Lauderhill Police Department

---

**To:** Constance Stanley, Chief of Police  
**From:** Allen Siegel, Deputy Chief of Police  
**Date:** March 29, 2019  
**Subject:** Request for Law Enforcement Trust Funds

The police department is requesting to utilize Federal Law Enforcement Forfeiture Funds to purchase the following items:

**Twenty-seven Laptop computers:** These will replace older lap tops utilized by road patrol officers, in the field. The replacement of these computers are required due to recent enhancements in Law Enforcement Technology. These enhancements include new license plate readers, an updated reporting system, body worn camera implementation, and other technological improvements that older computers are not capable of processing. It is requested that \$40,000 of LEFF funds are allotted for this purchase.

**FARO Crime Scene Mapping technology:** Over the past two years, the current mapping software and equipment has become outdated and obsolete. Technology has increased to the point that our current system is no longer supported and does not provide the graphics needed for courtroom presentation in today's environment. During the past year and a half, we have needed to borrow equipment from a surrounding agency in order to properly document large traffic homicide scenes. Additionally, newer technology provides a more detailed 3D drawing. It is requested that \$115,000 LEFF funds are allotted for this purchase.

**Module furniture for the Criminal Investigations Division:** When the police department was built, it was not outfitted with the consideration for growth. The department has run short staffed, however, in recent years the gaps in staffing have decreased. As a result, the agency can backfill investigative positions that have not been staffed for quite some time. The issue, is that there is no place for these detective to work. In order to provide a proper work space, the unit requires a reconfiguration of the module furniture. This would provide for fifteen workstations, an increase of five from the current ten. We contacted several vendors, utilized by the city, to learn that the current furniture cannot be reconfigured. Therefore, the new design requires all new furniture. It is requested that \$120,000 in LEFF funds are allotted for this purchase.

**Stop the Bleed, Field Trauma Kits:** The police department is in need of necessary lifesaving equipment, that officers and Police Service Aids can utilize in the field. Based on recent events,

this equipment is becoming standard issue for Law Enforcement Agencies across the nation. As this is new program for the agency, I am requesting \$16,000 of Federal Forfeiture Funds to outfit all uniform personnel.

I am requesting your consideration for \$291,000 from the Federal Law Enforcement Forfeiture Fund to make these purchases. Upon submission of our 2018 fiscal report to the Department of Justice there was a balance of \$321,936.80 in our Federal Forfeiture Account. No funds have been expended since that date.

Chief C. Stanley  
4/3/19

**SOLD-TO PARTY**      10368033

LAUDERHILL PUBLIC SAFETY  
 5581 W OAKLAND PARK BLVD  
 LAUDERHILL FL 33313-1411

**SHIP-TO PARTY**

CITY OF LAUDERHILL  
 5581 W OAKLAND PARK BLVD STE 236  
 LAUDERHILL FL 33313-1411

**We deliver according to the following terms:**

**Payment Terms** : Net 30 days  
**Ship Via** : Insight Assigned Carrier/Ground  
**Terms of Delivery** : FOB DESTINATION  
**Currency** : USD

In order for Insight to accept Purchase Orders against this contract and honor the prices on this quote, your agency must be registered with OMNIA Partners Public Sector (formerly U.S. Communities). Our sales teams would be happy to assist you with your registration. Please contact them for assistance -- the registration process takes less than five minutes.

Quotation	
<b>Quotation Number</b>	: 221047069
<b>Document Date</b>	: 29-MAR-2019
<b>PO Number</b>	:
<b>PO Release</b>	:
<b>Sales Rep</b>	: Ricardo Pryor
<b>Email</b>	: <a href="mailto:RICARDO.PRYOR@INSIGHT.COM">RICARDO.PRYOR@INSIGHT.COM</a>
<b>Telephone</b>	: 4804096992
<b>Sales Rep 2</b>	: Brian Mayer
<b>Email</b>	: <a href="mailto:BRIAN.MAYER@INSIGHT.COM">BRIAN.MAYER@INSIGHT.COM</a>
<b>Telephone</b>	: 4803333085

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">3000035085278</a>	DELL LATITUDE 7490 14" FHD WVA (1920 X 1080) ANTI-GLARE NON-TOUCH, CAMERA & MICROPHONE, WWAN/WLAN CAPABLE OMNIA PARTNERS IT PRODUCTS & SERVICES(# 4400006644)	27	1,436.50	38,785.50

Product Subtotal	38,785.50
TAX	0.00
<b>Total</b>	<b>38,785.50</b>

**PURCHASE ORDER REQUIREMENTS:**

Quote Number:221047069

Purchase Order Number: \_\_\_\_\_

Authorized by/Title: \_\_\_\_\_ (please print)

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Ricardo Pryor  
 4804096992  
[RICARDO.PRYOR@INSIGHT.COM](mailto:RICARDO.PRYOR@INSIGHT.COM)  
 Fax 4807607266

---

Brian Mayer  
4803333085  
[BRIAN.MAYER@INSIGHT.COM](mailto:BRIAN.MAYER@INSIGHT.COM)  
Fax 4807609162

OMNIA Partners (formerly U.S. Communities) IT Products, Services and Solutions Contract No. 4400006644

Insight Public Sector (IPS) is proud to be a contract holder for the OMNIA Partners Technology Products, Services & Solutions Contract.

This competitively solicited contract is available to participating agencies of OMNIA Partners. OMNIA Partners assists local and state government agencies, school districts (K-12), higher education, and nonprofits in reducing the cost of purchased goods by pooling the purchasing power of public agencies nationwide. This is an optional use program with no minimum volume requirements and no cost to agencies to participate.

Regarding tariff impacts on IPS contract quotes, Insight is communicating with the contracting officials on the contracts held by Insight to minimize the impact of tariffs to our clients.

Thanks for choosing Insight!

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

The U.S. government has imposed tariffs on technology-related goods. Many of Insight's OEM and distribution partners have notified Insight that these tariffs will result in frequent and significant price increases. Some of our major partners have already provided Insight with cost increases, in some instances multiple times per day, while other providers are still assessing their situations. Due to the situation it is possible this quote may be subject to cost changes for Insight which will necessitate changes to the quoted pricing, or withdrawal of the quote.

This purchase is subject to Insight's online Terms of Sale unless you have a separate purchase agreement signed by both your company and Insight, in which case, that separate agreement will govern. Insight's online Terms of Sale can be found at: [http://www.insight.com/en\\_US/help/terms-of-sale-products-ips.html](http://www.insight.com/en_US/help/terms-of-sale-products-ips.html)

FARO Technologies Inc  
 250 Technology Park  
 Lake Mary FL 32746-7115  
 Phone No:  
 Fax No:  
 Email:

**Remit to:**  
 FARO Technologies, Inc.  
 P.O. Box 116908  
 Atlanta, GA 30368-6908

Quotation No: 20260343  
 Quote Date: 03/29/2019  
 Expiration Date: 04/30/2019  
 Regional Manager: Dennis Sweet  
 Account Manager: Joi Haner  
 Sales Support: Emily Robinson  
 Ship: Ground  
 Payment Terms: Net due in 30 days  
 with approved credit  
 Delivery Terms: EXW Origin  
 Delivery Date: 4-6 Weeks

**Bill To :**  
 Lauderhill Police Department  
 6279 W Oakland Park Blvd  
 Sunrise FL 33313-1200  
 US

**Ship To :**  
 Lauderhill Police Department  
 Joseph Soren  
 6279 W Oakland Park Blvd  
 Sunrise FL 33313-1200  
 US

Qty	Item No.	Description	Unit Price	Ext. Price
1	LS-8-S-350	3D_HW_LS_FocusS 350 Laser Scanner FocusS 350 ships with: 1 FocusS 350, with HDR photography, with GPS, compass, altimeter (barometer), dual-axis compensator, WLAN, accessory bay, IP rating 54, on-site compensation functionality, 1x Battery Power Block, 1x Battery Power Dock, 1x 90W Power Supply, 1x Optic Cleaning Fluid, 3x Optic Cleaning Tissues, 1x 32GB SD card, 1x SD card reader, 1x SD card cover, 1x Allen wrench, 1x rugged transport case, calibration certificate and a quick start guide. Please notice: the lead-time may take 6 weeks or more after receipt of written order.	57,209.07	57,209.07
1	ACCSS8001	3D_AC_LS_FocusS Battery Power Block Power Block battery for FARO Focus S and Scan Localizer	525.94	525.94



**PURCHASE AGREEMENT AND CONDITIONS OF SALE** Customer will pay any federal, state and local taxes. All conditions of sale, service and warranty as described in FARO standard purchase conditions currently on file with FARO are made as part of this Quotation and are incorporated herein by reference (02FRM522). DR12 PLEASE REFERENCE FARO QUOTE NUMBER ON ALL DOCUMENTS. BY REFERENCING FARO QUOTE, CUSTOMER AGREES TO SAID TERMS AND CONDITIONS AS LISTED ON FARO QUOTATION.

Qty	Item No.	Description	Unit Price	Ext. Price
1	ACCSS8032	3D_AC_LS_Standard Carbon Fiber Tripod Super lightweight, highly stable, low-vibration, tailored carbon fiber tripod, For perfect performance and increased durability customized for Focus Scanners.	997.42	997.42
1	ACCSS0287	200mm Koppa Target W/ Tripod Mount Kit A complete package of target spheres along with tripods and other accessories, shipped in 2 crates. Spheres are sprayed with #KoppaTuff™ coating. The first crate contains a 6 pack of 200mm target spheres with magnetic bases and individual cotton storage/handling bags, and 6 1/4-20 camera tripod mount plates. The second crate contains tripods and accessories that provide most of the standard mounting options for use in the field. Included are 6 camera tripods, 3 small flexible tripods, 3 traffic cone Adapters, and a dozen 2" fender washers.	2,584.23	2,584.23
1	ACCSS0299	80Mm Koppa Target Set W/ Trajectory Rods A combination set of 12 80mm targets - 6 magnetic base targets, 6 trajectory mount. Includes 6 1/4" x 10" aluminum, magnetic base stand-off rods. All shipped in a plastic storage crate.	1,305.79	1,305.79
1	SOFTL0004	Network Hard Lock Hard lock (USB Dongle) to use up to 50 licenses within a network. Software licenses purchased separately. Can be used together with SCENE, CAM2, FaroZone or As-Built Software products	362.72	362.72



Image Not Available

**Suggested Optional Items**

Qty	Item No.	Description	Unit Price	Ext. Price
1	SOFT51002-XGD	FARO Zone 3D Advanced Crossgrade Customer loyalty pricing for existing FARO software customers who want to switch to FARO Zone 3D Advanced with point cloud compatibility. Includes one (1) year of maintenance.	1,355.59	1,355.59
3	SMA51002	FARO Zone 3D Advanced Maintenance FARO Zone 3D Advanced annual maintenance renewal includes product updates and upgrades (as available), including top tier technical support for one (1) year. Customer must be on the most current software release to purchase this plan.	987.45	2,962.35
1	SOFTS0900	3D_SW_SC_Scene FARO SCENE Software. Process, register, view and work on 3D Laser scan data. Includes 1-year of software maintenance	5,540.55	5,540.55
1	SMA0900-3Y	3D_MA_SC_SCENE Maintenance_3Y_STAND Maintenance for SCENE software. Extends the 1 year standard maintenance by 3 years. Scope of service according to the conditions of the SCENE maintenance contract.	2,303.27	2,303.27
1	COMP0123X64	VR Ready Notebook High-end notebook computer. Contact your FARO representative for current specifications.	4,125.94	4,125.94
1	APPS01002	3D_SW_AP_SCENE Video Pro App	1,215.11	1,215.11

Qty	Item No.	Description	Unit Price	Ext. Price
		 <p>SCENE Video Pro App, for SCENE single user license Plug-in for SCENE to create animated videos from scan data.</p>		
1	SOFTL0001	<p>Single User Soft Lock</p> <p><b>Soft lock for one single user license. Software licenses purchased separately. Can be used together with SCENE, CAM2, FaroZone or As-Built Software products.</b></p> <p><b>OPEN MARKET ITEM</b></p>	0.00	0.00

## Additional Information

---

### QUOTE TERMS

To accurately and promptly process your order, the following information is required with your Purchase Order:

1. Purchase Order Number (PO#)
2. Bill To AND Ship To Address (even if they are the same)
3. FARO Approved Payment Terms
4. Prepay and Add Freight Charges OR Collect (with your shippers Account #)
5. Method of Shipment (Best Way, Ground, Overnight, 2DAY)
6. FOB Origin or Destination (for GSA and Warranty ONLY Customers)
7. FARO Quote Number
8. PO Signed and Dated
9. Ship To State Tax Exemption Certificate OR acknowledgement to charge tax
10. Signed Credit Application (New Customers ONLY)

Quoted delivery terms are contingent upon timely receipt of all above listed items.

### CALIBRATION CAPABILITIES

FARO meets the calibration requirements of ISO/IEC 17025:2005 for USB Arms, Bluetooth Gage, Gages, 3D Imager, LLP and Laser Trackers. Our capabilities are listed on our ISO/IEC 17025:2005 Scope of Accreditation and might vary by location. The scope of each location can be accessed from the FARO website.

### CALIBRATION STANDARDS

USB Arms and Bluetooth Gage are calibrated in accordance with ASME B89.4.22-2004.

Other Gage Models are calibrated in accordance with ISO 10360-12:2016.

3D Imager are calibrated in accordance with VDI/VDE 2634-2:2012.

Laser Trackers are calibrated in accordance with B89.4.19-2006\* as requested by the Customer.

\*Part # 960-02589 - System Calibration is an additional calibration process to our Part # ACC-00 - Standard Calibration.

Quantum S/M Arms are calibrated in accordance with ISO 10360-12:2016.

### DECISION RULE

For B89 Calibration, FARO follows the recommendation of the ASME B89.4.22-2004, Appendix J, in the application of the decision rule to testing results. This appendix states "B89 standards that adopt standards referencing ISO 14253-1 as a normative standard shall explicitly state a different decision rule, where the 4:1 simple acceptance and rejection rule from B89.7.3.1 shall be the default rule unless a different rule is specified."

For ISO 10360-12:2016 Calibration, FARO follows this Standard's recommendation, Introduction Clause, in the application of the decision rule to testing results. This clause states that "the default decision rules given in ISO 14253-1 apply to specifications made in accordance with this part of ISO 10360, unless otherwise indicated." The relevant decision rule in ISO 14253-1:1998 is given in Clause 5.2. "Rule for proving conformance with specifications." FARO also follows this decision rule according to the recommendation of VDI/VDE 2634-2:2012, Annex 4.3.5.

### CUSTOMS and EXPORT CONTROL

Deliveries of these goods/products, software, technologies, know-how-transfer to other countries (e.g. embargos) or to other receivers can be subject to authorization or may be prohibited. US-origin goods/products, software, technologies, know-how-transfer or products which include 10/25 % US- origin, are liable to US-Export-Administration Regulations and could be subject to authorization or may be prohibited.

### GSA QUOTE

Pricing, terms and conditions per GSA contract GS-07F-197GA.

Expiration of contract 9/28/2022.

GSA STANDARD TERMS AND CONDITIONS OF SALE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST  
FSC GROUP: 84 - TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE

SPECIAL ITEM NUMBER  
426-4N - Criminal Investigative Equipment and Supplies  
426-99 - Introduction of New Services/Products Related to Law Enforcement and Security Equipment

FARO TECHNOLOGIES, INC

Faro Technologies, Inc.  
250 Technology Park  
Lake Mary, FL 32746  
T: 407-333-9911  
F: 407-333-4181  
www.faro.com

Contract Number: GS-07F-197GA

Period Covered by Contract: 9/29/2017 - 9/28/2022

General Services Administration  
Federal Acquisition Service  
Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage System. Agencies can browse GSA Advantage by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

INFORMATION FOR ORDERING ACTIVITIES

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Lockbox Address  
Faro Technologies, Inc.  
PO Box 116908  
Atlanta, GA

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card. Wire transfer information can be obtained from the local sales representative or the accounting department.

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule  
Block 16: Data Universal Numbering System (DUNS) Number: 61-730-8929  
Block 30: Type of Contractor # C

- A. Small Disadvantaged Business
- B. Other Small Business
- C. Large Business
- G. Other Nonprofit Organization
- L. Foreign Contractor

Block 31: Woman-Owned Small Business - NO  
Block 36: Contractor's Taxpayer Identification Number (TIN): 59-3157093

4a. CAGE Code: 0VGY2

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
426-4N	30-45 Days
426-99	30-45 Days

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: Net 30 Days from receipt of invoice or date of acceptance
- b. Quantity none
- c. Dollar Volume none
- d. Government Educational Institutions Same
- e. Other none

8. TRADE AGREEMENTS ACT OF 1979, as amended:

9. SMALL REQUIREMENTS: The minimum dollar value of orders to be issued is \$100.00.

10. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$200,000.00:  
426-4N - Criminal Investigative Equipment and Supplies  
426-99 - Introduction of New Services/Products Related to Law Enforcement and Security Equipment

11. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.

b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

12. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

13. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: IE, Chrome). The Internet address is <http://www.gsaadvantage.gov>

14. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f). For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) – referred to as open market items – to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if-

(1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));

(2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;

(3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and

(4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

15. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

(1) Time of delivery/installation quotations for individual orders;

(2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.

(3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

16. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

NOT OFFERED

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

17. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

18. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

19. SECTION 508 COMPLIANCE.

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

Yes  \_\_\_\_\_

No  \_\_\_\_\_

The EIT standard can be found at: [www.Section508.gov](http://www.Section508.gov).

20. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order -

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

21. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

22. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF

426-4N - Criminal Investigative Equipment and Supplies

426-99 - Introduction of New Services/Products Related to Law Enforcement and Security Equipment

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

a. INSTALLATION. When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

SELF INSTALLATION

b. INSTALLATION, DEINSTALLATION, REINSTALLATION. The Davis-Bacon Act (40 U.S.C. 276a- 276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, de-installation, and reinstallation services under SIN 132-8 or SIN 132-9.

c. OPERATING AND MAINTENANCE MANUALS. The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

Warranty Coverage

The limited warranty covers defects in materials and workmanship in our customers' brand products or other products sold by FARO to the customer. All products sold by FARO will include a one year standard warranty under this contract. This warranty can be extended via purchasing additional warranty coverage while in the warranty period.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:

FARO Arm and FARO Gage: 125 Technology Park, Lake Mary, FL 32746  
FARO Laser Tracker and Focus 3D Scanner: 280 National Rd, Exton, PA 19341

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.



## Lauderhill Police Department

---

**To:** Chief Constance Stanley  
**From:** Sergeant Adrian Santana *AS 933*  
**Date:** 10/15/18  
**Subject:** Proposal for purchase of Trauma Kits

Chief Stanley,

This memorandum is authored to serve as a request for the purchase of trauma kits for the police department. These trauma kits are critical for providing our officers the tools to survive injuries involving massive blood loss. The purpose for trauma kits is to stop bleeding before it becomes fatal. The items that I will mention are all proven to stop arterial bleeding, which can result in death within one to three minutes of an injury occurring, if left untreated. Furthermore, research has shown that even one minute of unchecked arterial bleeding is enough to cause permanent brain damage or death. Additionally, this type of bleeding cannot be stopped by conventional means (pressure, elevation, standard bandages, etc.).

At this time, only Lauderhill Fire Rescue (LFR) possesses the tools to stop arterial bleeding if one of our officers becomes injured in this manner. Current protocol dictates that LFR will not enter an active scene and treat our officers until the situation is deemed safe. I believe that the elapsed time before treatment begins will be too great in a situation where one or more of our officers are suffering from a severed artery. Even if LFR was to disregard this protocol and enter an active scene, their response time alone would exceed the one minute window needed to start treatment on this type of injury.

A fatal situation like this can be prevented by providing our officers with a trauma kit that possesses at least the following items: CAT tourniquet, QuikClot, pressure dressing, and surgical shears. The CAT tourniquet will be used for injuries to extremities where arterial bleeding is present. QuikClot will be used for parts of the body where a tourniquet can't be applied (neck, torso), and as a supplementary means in the event that a tourniquet alone is not enough to stop arterial bleeding. The pressure dressing will be used for injuries where a tourniquet or QuikClot is not practical or advisable (head injuries). The surgical shears are necessary in order to expose the wound site and therefore ensure proper application of the tourniquet or QuikClot.

Each of these items serve a specific purpose and the trauma kits shouldn't be downsized in order to ensure overall effectiveness and field application . These trauma kits will save lives and it is very important that we obtain them as soon as possible to ensure our officers have the means to stay alive before LFR comes to their aid.

I conducted extensive research regarding vendors who are able to outfit our department with the appropriate trauma kits, and the three with the lowest costs are:

1. North American Rescue: \$71.90 each, 130 kits = \$9,355.40.
2. Tactical Medical Solutions, Inc.: \$71.94 each, 130 kits = \$9,427.09.
3. Safeware: \$81.90 each, 130 kits = \$10,647.

The only item in these kits that expires and will need to be replaced regardless of use is QuikClot. This item has a serviceable use life of 5 years, after which the impregnated clotting agent in the gauze begins to decay. North American Rescue offered the best price per unit at \$33.98. The total cost to replace the *QuikClot* every five years will be \$4467.40.

The only other item that would have to be replaced, if used, is the pressure dressing. North American Rescue offered the best price per unit at \$5.49 each. The CAT tourniquet and trauma shears are practically unbreakable and can be sanitized after use. However, if needed to be replaced, North American Rescue offered the best price per Tourniquet at \$22.11 each and the trauma shears at \$6.60 each.

These items are sent loose, and in order to allow officers to carry the trauma kits on their person, Individual First Aid Kit pouches (IFAK) will need to be purchased. These pouches, are compact in size and will allow officers to carry the trauma kits on their vest or gun belt. Having the pouches would also ensure officers don't lose individual items in their trauma kits. Tactical Medical Solutions has the best price for this pouch at \$19.57 each (\$2572.82 for 130 pouches).

The department is in need of 130 trauma kits. Once obtained, a trauma kit will be issued to every employee that is currently, or could potentially be involved in First Responder duties. This will include all sworn law enforcement and PSA members of the Agency. After outfitting all sworn members of the agency, approximately 15 additional trauma kits will be available to outfit future hires and those currently at the Police Academy.

Research has shown that heavy blood loss often leads to the loss of motor skills and the onset of hypovolemic shock. Having a specific tourniquet carrier would allow officers easy access to their tourniquet before shock and the loss of motor skills compromises their ability to apply the tourniquet. These items are needed in order to make the tourniquet easily accessible to first responders without having to reach inside their issued pouch to get it, which requires motor skills to access. Although there are a variety of tourniquet carriers, the rigid plastic cases are best due

to their durability, open set up, and ease of access. By contrast, a soft fabric case is usually closed via a Velcro strap which can attach to the Velcro on the tourniquet and create problems during deployment. The other option would be a soft fabric button down case which is not as easily accessible as the open set up of the rigid carrier and can complicate deployment in the event of shock or loss of fine motor skills. The same companies offer the rigid case:

1. North American Rescue: \$28.98 each, 130 = \$3767.40.
2. Tactical Medical Solutions, Inc.: \$31.58 each, 130 = \$4105.40.
3. Safeware: \$53.75 each, 130 = \$6987.50.

Summary:

I am requesting the use of \$15,695.62 (based on the best price) to purchase the listed items in the trauma kits, the OIFAKP-B pouches, and the Rigid Tourniquet Case.

Should the need for replacement arise in the future this would be the breakdown by each item:

1. QuikClot - Combat Gauze: \$33.98 each
2. CAT Tourniquet: \$22.11 each
3. Pressure Dressing: \$5.49 each
4. Trauma Shears: \$6.60 each
5. IFAK Pouch: \$19.57 each
6. Rigid Tourniquet Case: \$28.98 each

I am currently in the process of applying for a grant that will help to pay for some of the costs associated with this request. The American Police and Sheriffs Association offers an equipment grant could fund up to \$5,000 of the cost.

I appreciate your time considering this request. Respectfully,

A handwritten signature in black ink, appearing to be 'J. A. [unclear]', written in a cursive style.



**NORTH AMERICAN RESCUE**  
 www.NARescue.com 888.688.6277

35 Tedwall Court Greer SC 29650  
 Phone: (864) 675-9800  
 Fax: (864) 675-9880

# QUOTE

**QUOTE**

**Q42024**

Quote Date: 10/09/2018

**BILL TO: PROSPECT**

LAUDERHILL POLICE DEPARTMENT

**SHIP TO:**

**PO #: SANTANA**

LAUDERHILL POLICE DEPARTMENT  
 ADRIAN SANTANA  
 6279 West Oakland Park Blvd  
 LAUDERHILL, FL 33313

Entered By: Matthew Vecchio mvecchio@narescue.com

Date/Time Printed: 10/10/18 09:17

Contact Name	Contact Phone	Shipping Method	FOB Type	Payment Terms	Master #	Exp. Date
ADRIAN SANTANA	561-305-9626	970-BESTWAY	ORIGIN	NET 30	352,561	11/08/2018

Quantity	UOM	Item Number	Item Description	Item Weight	Ext. Weight	Unit Price	Extended Price
130	EA	80-0168	KIT, INDIVIDUAL PATROL OFFICER - CG - COMBAT GAUZE	0.50	65.00	\$64.98	\$8,447.40
130	EA	ZZ-0063	SHEARS, TRAUMA (LRG) - 7 1/4"	0.13	16.90	\$6.60	\$858.00

NAR TAX ID: 27-1024029  
 NAR DUNS: 832426782  
 CAGE CODE: 06ST7

Subtotal	\$9,305.40
Discount	\$0.00
Freight	\$50.00
Tax	\$0.00
<b>Total</b>	<b>\$9,355.40</b>

Please visit us at [www.narescue.com](http://www.narescue.com)

Subject to NAR's Terms & Conditions. For details, please visit:  
<https://www.narescue.com/legal/terms-and-conditions>.



**NORTH AMERICAN RESCUE**  
 www.narescue.com 866.689.8277

35 Tedwall Court Greer SC 29650  
 Phone: (864) 675-9800  
 Fax: (864) 675-9880

# QUOTE

**QUOTE**

**Q42117**

Quote Date: 10/12/2018

**BILL TO:** PROSPECT

LAUDERHILL POLICE DEPARTMENT

**SHIP TO:**

**PO #:** SANTANA

LAUDERHILL POLICE DEPARTMENT  
 ADRIAN SANTANA  
 6279 West Oakland Park Blvd  
 LAUDERHILL, FL 33313

Entered By: Matthew Vecchio mvecchio@narescue.com

Date/Time Printed: 10/12/18 15:18

Contact Name	Contact Phone	Shipping Method	FOB Type	Payment Terms	Master #	Exp. Date
ADRIAN SANTANA	561-305-9626	970-BESTWAY	ORIGIN	NET 30	353,208	11/11/2018

Quantity	UOM	Item Number	Item Description	Item Weight	Ext. Weight	Unit Price	Extended Price
1	EA	30-0109	HEMOSTATIC BANDAGE, COMBAT GAUZE w' Z-FOLD - LE	0.30	0.30	\$33.98	\$33.98
1	EA	30-0001	TOURNIQUET, COMBAT APPLICATION - BLK	0.19	0.19	\$22.11	\$22.11
1	EA	30-0093	DRESSING, EMERGENCY TRAUMA - 4" (FLAT)	0.30	0.30	\$5.49	\$5.49

NAR TAX ID: 27-1024029  
 NAR DUNS: 832426782  
 CAGE CODE: 06ST7

Subtotal	\$61.58
Discount	\$0.00
Freight	To Be Determined
Tax	\$0.00
<b>Total</b>	<b>\$61.58</b>

Please visit us at [www.narescue.com](http://www.narescue.com)

Subject to NAR's Terms & Conditions. For details, please visit:  
<https://www.narescue.com/legal/terms-and-conditions>.



**NORTH AMERICAN RESCUE**  
www.naRescue.com 888.589.6277

35 Tedwall Court Greer SC 29650  
Phone: (864) 675-9800  
Fax: (864) 675-9880

# QUOTE

**QUOTE**

**Q42177**

Quote Date: 10/17/2018

**BILL TO: PROSPECT**

LAUDERHILL POLICE DEPARTMENT

**SHIP TO:**

**PO #: SANTANA**

LAUDERHILL POLICE DEPARTMENT  
ADRIAN SANTANA  
6279 West Oakland Park Blvd  
LAUDERHILL, FL 33313

Entered By: Matthew Vecchio mvecchio@narescue.com

Date/Time Printed: 10/17/18 11:05

Contact Name	Contact Phone	Shipping Method	FOB Type	Payment Terms	Master #	Exp. Date
ADRIAN SANTANA	561-305-9626	970-BESTWAY	ORIGIN	NET 30	353,755	11/16/2018

Quantity	UOM	Item Number	Item Description	Item Weight	Ext. Weight	Unit Price	Extended Price
130	EA	80-0479	CASE, G7 CAT RIGID TQ BELT- BLK	0.50	65.00	\$28.98	\$3,767.40

NAR TAX ID: 27-1024029  
NAR DUNS: 832426782  
CAGE CODE: 065T7

Subtotal	\$3,767.40
Discount	\$0.00
Freight	\$25.00
Tax	\$0.00
<b>Total</b>	<b>\$3,792.40</b>

Please visit us at [www.narescue.com](http://www.narescue.com)

Subject to NAR's Terms & Conditions. For details, please visit:  
<https://www.narescue.com/legal/terms-and-conditions>.



QTY

**1** C-A-T®

Tourniquet



QTY

**1** ETD™

4 in. Flat



QTY

**1**

Combat



PAIR

**1**

Nitrile

[<https://www.narescue.com/customer/account/>](https://www.narescue.com/customer/account/)

[<https://www.narescue.com/checkout/cart/>](https://www.narescue.com/checkout/cart/)

Search our rescue products



Roll over image to zoom in



## M-FAK MINI FIRST AID BAGS

M-FAK Bag - Black ITEM #: 80-0490

~~\$59.99~~ \$25.98

### COLOR



[<https://www.narescue.com/media/catalog/product/cac/nylon-swatch\\_66.jpg>](https://www.narescue.com/media/catalog/product/cac/nylon-swatch_66.jpg)



[<https://www.narescue.com/media/catalog/product/cac/nylon-swatch\\_1\\_26.jpg>](https://www.narescue.com/media/catalog/product/cac/nylon-swatch_1_26.jpg)



[<https://www.narescue.com/media/catalog/product/cac/nylon-swatch\\_18.jpg>](https://www.narescue.com/media/catalog/product/cac/nylon-swatch_18.jpg)



[<https://www.narescue.com/media/catalog/product/cac/nylon-swatch\\_3\\_7.jpg>](https://www.narescue.com/media/catalog/product/cac/nylon-swatch_3_7.jpg)



[<https://www.narescue.com/media/catalog/product/cac/nylon-swatch\\_23.jpg>](https://www.narescue.com/media/catalog/product/cac/nylon-swatch_23.jpg)



[<https://www.narescue.com/media/catalog/product/cac/nylon-swatch\\_3.jpg>](https://www.narescue.com/media/catalog/product/cac/nylon-swatch_3.jpg)



[<https://www.narescue.com/media/catalog/product/cac/nylon-swatch.jpg>](https://www.narescue.com/media/catalog/product/cac/nylon-swatch.jpg)

<https://www.narescue.com/customer/account/>  
<https://www.narescue.com/checkout/cart/>

Search our rescue products GO



Roll over image to zoom in



## RIGID GEN 7 C-A-T TQ CASE

*Rigid Gen 7 C-A-T TQ Case - Black*

ITEM #: 80-0479

~~\$38.99~~ \$28.98

### COLOR



<https://www.narescue.com/media/catalog/product/cac/swatch.jpg>



<https://www.narescue.com/media/catalog/product/cac/swatch.jpg>



<https://www.narescue.com/media/catalog/product/cac/swatch.jpg>



<https://www.narescue.com/media/catalog/product/cac/swatch.jpg>



<https://www.narescue.com/media/catalog/product/cac/swatch.jpg>



<https://www.narescue.com/media/catalog/product/cac/catholder-swatch.jpg>



[https://www.narescue.com/media/catalog/product/cac/swatch\\_1.jpg](https://www.narescue.com/media/catalog/product/cac/swatch_1.jpg)



<https://www.narescue.com/media/catalog/product/cac/black-swatch.jpg>



**Tactical Medical Solutions, Inc.**

1250 Harris Bridge Road  
 Anderson, SC 29621  
 864-224-0081  
 www.tacmedsolutions.com  
 Tax ID # 20-4468032  
 GSA #: GS07F0163Y

RFQ #

**Estimate**

Date 10/10/2018  
 Estimate # EST84882  
 Acct. No. 34421  
 Expires 12/9/2018  
 User Kristie Herron  
 GSA # GS07F0163Y

**Comments**

**Bill To**

LAUDER HILL PD  
 6279 W OAKLAND PARK BLVD  
 LAUDERHILL FL 33313  
 United States

**Ship To**

LAUDER HILL PD  
 6279 W OAKLAND PARK BLVD  
 LAUDERHILL FL 33313  
 United States

Item	Quantity	Unit	Description	Unit Price	Amount
DOK-LE	130	Ea	DOWNED OFFICER KIT WITH LAW ENFORCEMENT Z-FOLD COMBAT GAUZE	71.94	9,352.20

Subtotal 9,352.20  
 Shipping Cost (FedEx Ground®) 74.89  
**Total \$9,427.09**

Additional shipping charges may apply if the order is placed. Estimates are valid for 60 days



**Tactical Medical Solutions, Inc.**  
1250 Harris Bridge Road  
Anderson, SC 29621  
864-224-0081  
www.tacmedsolutions.com  
Tax ID # 20-4468032  
GSA #: GS07F0163Y

# Estimate

Date 10/15/2018  
Estimate # EST84898  
Acct. No. 34421  
Expires 12/14/2018  
User Kristie Herron  
GSA # GS07F0163Y

RFQ #

## Comments

### Bill To

A. SANTANA  
LAUDER HILL PD  
6279 W OAKLAND PARK BLVD  
LAUDERHILL FL 33313  
United States

### Ship To

A. SANTANA  
LAUDER HILL PD  
6279 W OAKLAND PARK BLVD  
LAUDERHILL FL 33313  
United States

Item	Quantity	Units	Description	Rate	Amount
OIFAKP-B	130	Ea	OPERATOR IFAK-POUCH ONLY (BLACK)	19.57	2,544.10

Subtotal 2,544.10  
Shipping Cost (FedEx Ground®) 28.72  
Total \$2,572.82

Additional shipping charges may apply if the order is placed. Estimates are valid for 60 days



**Tactical Medical Solutions, Inc.**  
1250 Harris Bridge Road  
Anderson, SC 29621  
864-224-0081  
www.tacmedsolutions.com  
Tax ID # 20-4468032  
GSA #: GS07F0163Y

# Estimate

Date 10/17/2018  
Estimate # EST84914  
Acct. No. 34421  
Expires 12/16/2018  
User Kristie Herron  
GSA # GS07F0163Y

RFQ #

## Comments

### Bill To

A. SANTANA  
LAUDER HILL PD  
6279 W OAKLAND PARK BLVD  
LAUDERHILL FL 33313  
United States

### Ship To

A. SANTANA  
LAUDER HILL PD  
6279 W OAKLAND PARK BLVD  
LAUDERHILL FL 33313  
United States

Item	Quantity	Units	Description	Rate	Amount
RIGID-TQ-C-SF-BA-B	130	Ea	Rigid Tourniquet Case, Slick Front, Belt Attaching (TekLok), Color - Black	31.58	4,105.40

**Subtotal** 4,105.40  
**Shipping Cost (FedEx Ground®)** 27.26  
**Total** \$4,132.66

Additional shipping charges may apply if the order is placed. Estimates are valid for 60 days



# TACMED™ SOLUTIONS OPERATOR IFAK - POUCH ONLY

SKU: OIFAKP-B

(0) No Reviews yet

**NSN # 8465-01-644-1884** (Part # OIFAKP-B)

**NSN # 8465-01-644-1886** (Part # OIFAKP-MC)

**NSN # 8465-01-644-1880** (Part # OIFAKP-OD)

**NSN # 8465-01-644-1889** (Part # OIFAKP-T)



~~\$27.30~~ \$19.57

**ADD TO QUOTE (/CONTACT-US)**





# QUOTATION

4403 Forbes Blvd.  
 Lanham, MD 20706-4328  
 USA  
 301-683-1234  
 www.safewareinc.com

Order Number	
1590546	
Order Date	Page
10/17/2018 10:34:30	1 of 2

Quote Expires On 10/31/2018

**Bill To:**                      **Customer ID:**      104209  
 Lauderhill Police Department  
 6279 W Oakland Park Blvd  
 Lauderhill, FL 33313

**Ship To:**  
 Lauderhill Police Department  
 6279 W Oakland Park Blvd  
 Lauderhill, FL 33313

954-497-4700

Requested By: Sgt Adrian Santana

<b>PO Number</b>	<b>Taker</b>	<b>Email</b>
Individual Supplies	Brad Johns	bjohns@safewareinc.com
<b>Freight Terms</b>	<b>Phone</b>	<b>Fax</b>
Freight Paid	301-683-1234	301-683-1200

<b>Quantities</b>				<b>Item ID</b>	<b>Pricing UOM</b>	<b>Unit Price</b>	<b>Extended Price</b>
<b>Ordered</b>	<b>Allocated</b>	<b>Remaining</b>	<b>UOM Unit Size</b>				
1.00	0.00	1.00	EA	NAR 30-0001	EA	27.25	27.25
			1.0	Combat Application Tourniquet (CAT) Tactical Black . 250 ea per case	1.0		
1.00	0.00	1.00	EA	NAR 30-0109	EA	42.15	42.15
			1.0	HEMOSTATIC BANDAGE, COMBAT GAUZE w/ Z-FOLD - LE	1.0		
1.00	0.00	1.00	EA	NAR 30-0005	EA	9.38	9.38
			1.0	Dressing Emergency Trauma 4"	1.0		
1.00	0.00	1.00	EA	NAR ZZ-0063	EA	9.15	9.15
			1.0	SHEARS, TRAUMA (LRG) - 7 1/4"	1.0		
1.00	0.00	1.00	EA	NAR 80-0485	EA	53.75	53.75
			1.0	RIGID GEN 7 C-A-T TQ CASE WITH COVER	1.0		
1.00	0.00	1.00	EA	USC	EA	0.00	0.00
			1.0	U.S Communities Contract #4400008468 Public Safety and Emergency Preparedness Standard freight within continental US is paid, all HAZMAT or expedited freight will be billed. *Agency must be registered with U.S. Communities at www.uscommunities.org	1.0		



# QUOTATION

4403 Forbes Blvd.  
Lanham, MD 20706-4328  
USA  
301-683-1234  
www.safewareinc.com

Order Number	
1590546	
Order Date	Page
10/17/2018 10:34:30	2 of 2

Quote Expires On 10/31/2018

Quantities					Item ID Item Description	Pricing UOM Unit Size	Unit Price	Extended Price
Ordered	Allocated	Remaining	UOM Unit Size	Disp.				

Total Lines: 6

**SUB-TOTAL:** 141.68

**TAX:** 0.00

**AMOUNT DUE:** 141.68

*Actual freight added per freight terms*

# A Matter of Life or Death

BY SERGEANT ADRIAN SANTANA

LAUDERHILL PD TRAINING DIVISION



# Points of Discussion

1. What is arterial bleeding?
2. Facts about arterial bleeding.
3. Simple tools – guaranteed results.
4. The Vendors.
5. Waiting until it's too late.
6. Questions?

# What is arterial bleeding?

Arterial blood is bright red and spurts out of a wound in time with the patient's pulse.

In contrast, venous blood is darker and while it does not spurt, blood loss can be heavy.



# Facts about arterial bleeding



1. Depending on which artery is severed, if not stopped, death will always result between 30 seconds and three minutes.
2. Arterial bleeding cannot be stopped with direct pressure and elevation.
3. Hemorrhage is responsible for 91.5 percent of potentially survivable battlefield deaths.
4. There are more than 20 major arteries throughout the body and three critical ones (Carotid, Brachial, and Femoral).

# Simple tools with guaranteed results

Tourniquet: The successful use of tourniquets by the military over the past decade has saved countless lives. Two large military studies conducted in Iraq show a 90% and 96% survival rate when tourniquets were applied before the onset of volume shock, and 0% survival rate when not applied but needed.

QuikClot: Reacts with blood to form a localized clot independent of normal clotting. Hemostatic dressings are used in conjunction with pressure bandages when a tourniquet is unavailable or inappropriate.

Pressure dressing: Follows the same concept of QuikClot minus the active agent (Kaolin) in the bandage. Kaolin is an inorganic mineral that accelerates the body's natural clotting ability without burning the skin as previous clotting agents before it.

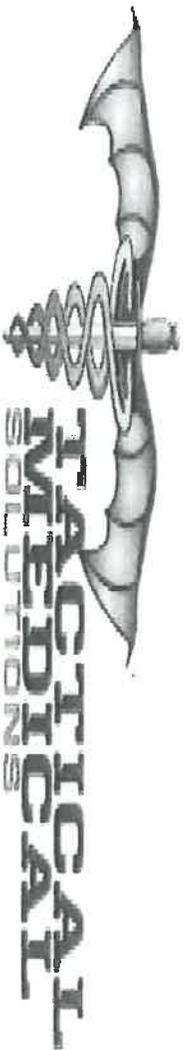


**NORTH AMERICAN RESCUE™**  
N O R T H A M E R I C A N R E S C U E

1. Offers 130 IPOK (Individual Patrol Officer Kit) trauma kits for \$9355.40
2. Kit includes: CAT Tourniquet, QuikClot, Pressure Bandage, and Surgical Shears.

**3. Individual break-down:**

- \* CAT Tourniquet: \$22.11
- \* QuikClot: \$33.98 (Mandatory resupply every 5 years)
- \* Pressure Bandage: \$5.49
- \* Shears: \$6.60



1. Offers 130 Downed Officer Kits for \$9427.09
2. Kit includes: CAT Tourniquet, QuikClot, Pressure Bandage, and Surgical Shears.
3. **Individual break-down:**
  - \* CAT Tourniquet: \$22.40
  - \* QuikClot: \$39.54(Mandatory resupply every 5 years)
  - \* Pressure Bandage: \$5.10
  - \* Shears: \$7.00



1. Offers 130 Trauma Kits \$ 10,647.00
2. Kit includes: CAT Tourniquet, QuikClot, Pressure Bandage, and Surgical Shears.

3. **Individual break-down:**

- \* CAT Tourniquet: \$24.40
- \* QuikClot: \$49.54 (Mandatory resupply every 5 years)
- \* Pressure Bandage: \$5.70
- \* Shears: \$7.00

# Waiting until it's too late

Boston police officers purchased 1,500 tourniquets and training within a month after the bombings in 2013.

In Dallas, where police officers have been issued tourniquets, Lt. Alex Eastman said it's about time. "I've been pushing for this for years," he told *New Jersey's Courier Post*.

More than 200 Quick Clot Trauma Belts were provided for line officers of the Rapides Parish Sheriff's Office and police departments in Alexandria and Pineville following the death of three Baton Rouge area police officers this summer. \*\*\*The kits were donated by Rapides Regional Medical Center, not purchased.

## QUESTIONS?

<https://www.youtube.com/watch?v=07S0MA8CmKM>

<https://www.youtube.com/watch?v=LDJRQjw1v6s>